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## SECURITIES AND EXCHANGE COMMISSION

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Company Information

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Company Name

GLOBAL-ESTATE RESORTS, INC.

Industry Classification

Company Type

Stock Corporation

#### **Document Information**

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September 30, 2019

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Department

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Remarks

Amendment

## **COVER SHEET**

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SEC Number <b>AS094004462</b>	
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#### **GLOBAL-ESTATE RESORTS, INC.**

(Company's Full Name)

16th Floor, Alliance Global Tower, 36th St. cor. 11th Ave. Uptown Bonifacio, Taguig City (Company's Address)

(02) 5-328-4370 to 78 (Tel. No.)

<u>December 31, 2019</u> (Calendar Year Ending)

## SEC FORM 17-Q (3rd QUARTER)

(Form Type)

September 30, 2019 (Period ended date)

#### **REGISTERED AND LISTED**

(Secondary License Type and File Number)

## SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

For the quarterly period ended	September 30, 2019 AS094004462					
3. BIR Tax Identification No						
• • • • • • • • • • • • • • • • • • • •						
Industry Classification Code:	(SEC Use Only)					
Address of issuer's principal office 16th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City	Postal Code 1634					
<u>-</u>						
6th Floor, Renaissance Tower, Meralco Avenue, Pa	sig City 1600					
. Securities registered pursuant to Sections 8 and A	d 12 of the Code, or Sections 4 and 8 of the	<b>.</b>				
Nus Title of each class	mber of shares of common stock outstandi and amount of debt outstanding	ng				
Common stock	10,986,000,000					
Bonds payable	<b>P</b> -					
. Are any or all of the securities listed on a Stock	k Exchange?					
Yes [X] No [ ]						
If yes, state the name of such Stock Exchange	and the class/es of securities listed therein	:				
	Commission identification number	Commission identification number				

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [X] No [ ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [X] No []

#### PART I--FINANCIAL INFORMATION

#### Item 1. Financial Statements.

Please refer to attached Annex A-1 for the Consolidated Statements of Financial Position as of September 30, 2019 and December 31, 2018; Annex A-2 for the Consolidated Statements of Comprehensive Income for the nine-month period ended September 30, 2019 and September 30, 2018 as restated; Annex A-3 for Consolidated Statements of Changes in Stockholders' Equity for the nine-month period ended September 30, 2019 and September 30, 2018 as restated; Annex A-4 for the Consolidated Statements of Cash Flows for the nine-month period ended September 30, 2019 and September 30, 2018 as restated and Annex A-5 for the Aging of Receivables for the 3rd Quarter ended September 30, 2019.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Refer to attached Analysis of Operations.

#### PART II--OTHER INFORMATION

Not Applicable.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Principal Financial/Accounting Off Controller/Authorized Representati		Ms. Lailani V. Villanueva
Title	:	Chief Financial Officer
Signature	:	Julites R
Date	:	November 11, 2019

#### GLOBAL-ESTATE RESORTS, INC. AND SUBSIDIARIES

# MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE 3rd QUARTER ENDED September 30, 2019

#### REVIEW OF RESULTS OF OPERATIONS

(Comparing balances for the 9-month period ended September 30, 2019 and 9-month period ended September 30, 2018 as restated)

Consolidated revenues for the 9-month period ended September 30, 2019 amounted to Php5.92 billion. The Company's real estate sales of Php 4.16 billion came mainly from sale of lots in Newcoast Village in Malay, Aklan, Sta. Barbara Heights in Iloilo City, Twin Lakes Domaine Le Jardin and Lucerne at Domaine Le Jardin in Laurel, Batangas, Pahara at Manila Southwoods, Alabang West in Daang Hari, Las Piñas, Eastland Heights in Antipolo, Rizal and sale of condominium units in Oceanway Residences One, Ocean Garden Villas, Savoy Hotel, Belmont Hotel and Chancellor Hotel in Boracay, Holland Park and Tulip Gardens in Manila Southwoods and Vineyard Residences and The Manor in Twin Lakes, Tagaytay. Income from rentals increased by 93.9% from Php294.4 million as of September 30, 2018 to Php570.7 million as of September 30, 2019 due to increase in occupancy and additional leasable area due to completion of Southwoods Office Towers at Southwoods City in Laguna. Hotel revenues as of September 30, 2019 amounted to Php665.3 million, an increase of 430% from Php 125.5 million as of September 30, 2018 due to increase in occupancy rate and opening of Twin Lakes Hotel in Laurel, Batangas. Gain on sale of investment in associate increased by 100% due to sale of the remaining 15% ownership interest of FEPI on BNHGI, no similar transaction was made as of September 2018. Balance of revenues was contributed by finance and other income of Php209.3 million and Php127.9 million service income.

Cost and expenses posted an increase of Php647.6 million or 17.4% from Php3.71 billion in September 30, 2018 as restated to Php4.36 billion as of September 30, 2019 mainly due to increase in cost of rentals and services, cost of hotel operations, operating expenses and finance cost and other charges.

The company posted a Php1.56 billion Net Income (inclusive of Php188.5 million non-recurring gain) or 25.5% increase for the nine-month period ended September 30, 2019, as compared to a Php 1.24 billion net income realized as of September 30, 2018. Without the non-recurring gain, net income increased by 10.4%.

Major Movements of Income Statement Accounts are as follows: (Increase) decrease of 5% or more versus September 30, 2018 as restated)

- 94% Increase in Rental income due increase in occupancy and additional leasable area due to completion of Southwoods Office Towers at Southwoods City in Laguna.
- 430% Increase in Hotel revenues due to increase in occupancy rate for the period and opening of Twin Lakes Hotel in Laurel, Batangas.
- 44% Increase in Service income due to increase in income from golf course maintenance.
- 9% Decrease in Finance and other income mainly due to decrease in other income.
- 6% Decrease on Cost on real estate sales mainly due to decrease in sales recognized for the period.

- 82% Increase in Cost of rentals and services mainly due to increase in depreciation from additional property held for lease and increase in cost of services.
- 339% Increase in Cost of hotel operations due to increase in hotel revenue and opening of Twin Lakes Hotel.
- 40% Increase in Operating expenses mainly due to additional operating expenses of new hotel.
- 24% Increase in Finance cost and other charges due to interest from new loans.
- 5% Increase in Income tax expense due to increase in taxable income.

#### REVIEW OF FINANCIAL CONDITION

The Group's financial position remained stable. Total assets as of September 30, 2019, Php48 billion compared to Php46 billion as of December 31, 2018, posted an increase of Php1.97 billion.

Cash and cash equivalents increased by 8.7% mainly due to availment of new Interest bearing loans and borrowings, from Php1.77 billion as of December 2018 to Php1.92 billion as of September 2019. Trade and other receivables increased by 8% due to installment sales booked for the period, from Php5.3 billion in December 2018 to Php5.8 billion in September 2019. Contract assets increased by 16.7%, from Php3.5 billion as of December 2018 to Php4.1 billion as of September 2019 due to additional sales from uncompleted projects with higher percentage of completion than percentage of collection. Advances to related parties increased by 6.8% due to additional advances given to related parties. Investment in associates decreased by 13% due to sale of ownership interest in BNHGI. Other current and non-current assets increased by 5%, from Php3.2 billion as of December 2018 to Php3.41 billion as of September 2019, mainly due to increase in Advances to contractors and suppliers.

Interest bearing loans and borrowings decreased from Php4 billion as of December 2018 to Php3.7 billion as of September 2019 due to partial payment of principal of interest bearing loan. Trade and other payables increased by 10.9%, from Php3.6 billion as of December 2018 to Php4 billion as of September 2019, mainly due to increase in payables to contractors and suppliers. Customer's deposit increased from Php1.18 billion as of December 2018 to Php1.44 billion as of September 2019 or 22% increase due to collection from existing buyers and new reservation sales for the period. Advances from related parties decreased from Php1 billion as of December 31, 2018 to Php910 million as of September 2019 or 9.1% decrease due to payments made to related parties. Due to joint venture decreased by 5.8% from Php395.4 million as of December 2018 to P372.6 million as of September 2019 due to payments made. Deferred tax liability also increased from Php1.27 billion as of December 2018 to Php1.48 billion as of September 2019. The 16.1% increase is due to increase in taxable temporary difference.

Shareholders' Equity increased by Php1.56 billion from Php31.2 billion as of December 2018 to Php32.7 billion as of September 2019 mainly due to the income generated for the period.

Major movements of Balance Sheet Accounts are as follows:

- 9% Increase on Cash and cash equivalents mainly due to newly availed interest bearing loans and borrowings.
- 8% Increase in Trade and other receivables due to installment sales booked for the period

- 17% Increase in Contract assets due to additional sales from uncompleted projects with higher percentage of completion than percentage of collection.
- 7% Increase in Advances to related parties additional advances given to related parties.
- 13% Decrease on Investment in Associate due to sale of ownership interest in BNHGI.
- 5% Increase in Other current and non-current assets mainly due to increase in Advances to contractors and suppliers.
- 9% Decrease in Interest bearing loans and borrowings due to partial payment of principal of interest bearing loan
- 11% Increase in Trade and other payables mainly due to increase in payables to contractors and suppliers.
- 22% Increase in Customer's deposit due to collection from existing buyers and new reservation sales for the period.
- 9% Decrease in Advances from related parties due to payments made to related parties.
- 6% Decrease in Due to joint venture due to payments made
- 16% Increase in Deferred tax liability due to increase in taxable temporary difference.

#### KEY PERFORMANCE INDICATORS

#### LIQUIDITY RATIOS

	September 30, 2019	December 31, 2018
Current Ratio	3.98	3.93
Quick Ratio	1.18	1.11

Current Ratio (Current Assets/Current Liabilities)

Liquidity ratio measures a company's ability to pay short-term obligations.

Quick Ratio (Cash and cash equivalents + Current Trade receivables/Current Liabilities)
It measures a company's ability to meet its short-term obligations with its most liquid assets.

#### LEVERAGE OR LONG-RANGE SOLVENCY RATIOS

	September 30, 2019	December 31, 2018
Debt to Total Assets	32%	32%
Equity to Total Assets	68%	68%
Debt to Equity	47%	48%
Asset To Equity	1.47	1.48

Debt to Total Assets

It shows the creditors' contribution to the total resources of the organization.

Equity to Total Assets

It shows the extent of owners' contribution to the total resources of the organization.

Debt to Equity

It relates the exposure of the creditors to that of the owners.

Asset to Equity (Total Assets/Total Owner's Equity) It measures the company's leverage.

#### **PROFITABILITY RATIOS**

	September 30, 2019	September 30, 2018 as restated
Return on Equity	4.98%	4.87%
Return on Assets	2.82%	2.71%
Earnings per Share	₽ 0.1234	₽ 0.1135

Return on Equity (Net Income/Equity Attributable to Parent Company's shareholders) It tests the productivity of the owners' investments.

Return on Assets (Net Income/Total Assets)

This ratio indicates how profitable a company is relative to its total assets.

Earnings per Share (EPS)

It indicates the earnings for each of the common shares held.

#### **ACTIVITY RATIO**

	September 30, 2019	September 30, 2018 as restated
Asset Turnover	8.66%	9.15%

Asset Turnover (Sales/Total Assets)

It measures the level of capital investment relative to sales volume.

#### INTEREST COVERAGE RATIO

	September 30, 2019	September 30, 2018 as restated
Interest Coverage	15.57	13.14

Interest Coverage Ratio (Earnings before Interest and Income Tax/Interest Expense)
It measures how easily a company can pay interest on an outstanding debt.

#### **OTHERS**

As of the 3rd quarter ended September 30, 2019, there are no:

- Known trend, demands, commitments, events or uncertainties that would have a material impact on the liquidity of the Company.
- Material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures.
- Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on the net sales/revenues/income from continuing operations.
- Significant elements of income or loss that did not arise from the Company's continuing operations.
- Causes for any material changes from period to period in one or more line items of the Company's financial operations.
- Seasonal aspects that had a material effect on the financial condition or results of the operations.
- Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
- All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities of other persons created during the reporting period.

#### GLOBAL-ESTATE RESORTS, INC. AND SUBSIDIARIES

#### NOTES TO FINANCIAL STATEMENTS FOR THE 3rd QUARTER ENDED September 30, 2019

#### 1. CORPORATE INFORMATION

Global-Estate Resorts, Inc. (the Company or GERI) was incorporated in the Philippines on May 18, 1994, primarily to engage in the horizontal development of residential subdivision lots, integrated residential, golf and other leisure-related properties, and vertical development of mixed-use towers. The Company also engages in land acquisitions and maintains an inventory of raw land for future development. As a stock corporation, the Company's corporate life is 50 years.

On July 26, 2017, the Philippine Securities and Exchange Commission (SEC) approved the change in the Company's registered office and principal place of business from 7th Floor, Renaissance Towers, Meralco Avenue, Pasig City to 16th Floor, Alliance Global Tower, 36th Street corner 11th Avenue, Uptown Bonifacio, Taguig City. The related approval from the Bureau of Internal Revenue (BIR) was obtained on October 3, 2017.

The Company is a subsidiary of Megaworld Corporation (Megaworld or the parent company) with an ownership interest of 82.31%. Megaworld is 67.00% owned by Alliance Global Group, Inc. (AGI), the Company's ultimate parent company.

Megaworld was incorporated in the Philippines primarily to engage in the development of large scale, mixed-use planned communities or townships that integrate residential, commercial, leisure and entertainment components. Megaworld is presently engaged in property-related activities such as product design, construction and property management. Megaworld's real estate portfolio includes residential condominium units, subdivision lots and townhouses, as well as office projects and retail spaces. The registered office of Megaworld, which is also its principal place of business, is located at the 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City.

AGI is a holding company with diversified investments in real estate, food and beverage, manufacturing, quick service restaurants and tourism-oriented businesses. AGI's registered office, which is also its primary place of business, is located at the 7th Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez Jr. Avenue, Quezon City.

The shares of stock of the Company, Megaworld and AGI are listed at the PSE.

The Company holds interests in the following subsidiaries and associates (collectively, together with the Company, hereinafter referred to as the Group):

	Explanatory	Percentage of Ownership					
Subsidiaries/Associates	Notes	3Q2019	2018	2017			
Subsidiaries: Fil-Estate Properties, Inc. (FEPI)		100%	100%	100%			
Aklan Holdings Inc. (AHI)	(a)	100%	100%	100%			
Blu Sky Airways, Inc. (BSAI)	(a)	100%	100%	100%			
Fil-Estate Subic Development Corp. (FESDC)	(a)	100%	100%	100%			

	Explanatory	Percentage of Ownership					
Subsidiaries/Associates	Notes	3Q2019	2018	2017			
Subsidiaries:							
Fil-Power Construction Equipment							
Leasing Corp. (FPCELC)	(a)	100%	100%	100%			
Golden Sun Airways, Inc. (GSAI)	(a)	100%	100%	100%			
La Compaña De Sta. Barbara, Inc. (LCSBI)	(a)	100%	100%	100%			
MCX Corporation (MCX)	(a)	100%	100%	100%			
Pioneer L-5 Realty Corp. (PLRC)	(a)	100%	100%	100%			
Prime Airways, Inc. (PAI)	(a)	100%	100%	100%			
Sto. Domingo Place Development Corp. (SDPDC	(a)	100%	100%	100%			
Fil-Power Concrete Blocks Corp. (FPCBC)	(a)	100%	100%	100%			
Fil-Estate Industrial Park, Inc. (FEIPI)	(a)	79%	79%	79%			
Sherwood Hills Development Inc. (SHDI)	(a)	55%	55%	55%			
Fil-Estate Golf and Development, Inc. (FEGDI)		100%	100%	100%			
Golforce, Inc. (Golforce)	(b)	100%	100%	100%			
Southwoods Ecocentrum Corp. (SWEC)	(b)	60%	60%	60%			
Philippine Aquatic Leisure Corp. (PALC)	(c)	60%	60%	60%			
Fil-Estate Urban Development Corp. (FEUDC)		100%	100%	100%			
Novo Sierra Holdings Corp. (NSHC)		100%	100%	100%			
Elite Communities Property Services, Inc. (ECPSI)	(d)	100%	100%	=			
Megaworld Global-Estate, Inc. (MGEI)	(e)	60%	60%	60%			
Twin Lakes Corp. (TLC)		51%	51%	51%			
Twin Lakes Hotel, Inc. (TLHI)	(f)	<b>51</b> %	-	-			
Oceanfront Properties, Inc. (OPI)		50%	50%	50%			
Global Homes and Communities, Inc. (GHCI)		100%	100%	100%			
Southwoods Mall, Inc. (SMI)		51%	51%	50%			
Savoy Hotel Boracay Inc	(g)	100%	-	-			
Associates:		2007	2007	20%			
Fil-Estate Network, Inc. (FENI)		20%	20%				
Fil-Estate Sales, Inc. (FESI)	n.	20%	20%	20%			
Fil-Estate Realty and Sales Associates Inc. (FERSAI	1)	20%	20%	20%			
Fil-Estate Realty Corp. (FERC)		20%	20%	20%			
Nasugbu Properties, Inc. (NPI)	(h)	14%	14%	14%			
Boracay Newcoast Hotel Group, Inc. (BNHGI)	(1)	-	15%	30%			

Non-controlling interests (NCI) in 3Q2019, 2018 and 2017 represent the interests not held by the Group in FEIPI, SHIDI, SWEC, PALC, MGEI, TLC, TLHI, OPI and SMI. In 2017 and 2016, additional NCI were recognized arising from Megaworld's subscription to SMI's unissued shares.

All subsidiaries and associates were incorporated in the Philippines, operate within the country and are engaged in businesses related to the main business of the Company.

#### Explanatory notes:

- (a) Subsidiaries of FEPI; percentage ownership represents effective ownership of GERI.
- (b) Subsidiaries of FEGDI; percentage ownership represents effective ownership of GERI.
- (c) Subsidiary of SWEC.
- (d) Subsidiary acquired in 2018. ECPSI is engaged primarily to manage and administer real estate properties.
- (e) Subsidiary acquired in prior years primarily to market the Group's projects.
- (f) A subsidiary of TLC. The Company is incorporated in 2018 to operate Twin Lakes Hotel.
- (g) A subsidiary that is incorporated to operate Savoy Hotel Boracay.
- (h) Associates because GERI has a representation in the boards of directors.
- (i) As of March 2019, FEPI sold an aggregate of 100% ownership interest in BNHGI.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. The policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of Preparation of Consolidated Financial statements

#### (a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

#### (b) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, Presentation of Financial Statements. The Group presents all items of income and expenses in a single consolidated statement of comprehensive income.

The Group presents a third consolidated statement of financial position at the beginning of the preceding period when it applies an accounting policy retrospectively or makes a retrospective restatement or reclassification of items that has a material effect on the information in the consolidated statement of financial position at the beginning of the preceding period. The related notes to third consolidated statement of financial position are not required to be disclosed.

#### (c) Prior Period Restatements and Reclassifications of Accounts

In 2018, the Group adopted PFRS 9 (2014), Financial Instruments, which was applied using the transitional relief allowed by the standard. This allowed the Group not to restate its prior periods' financial statements. The adoption of PFRS 9 (2014) has resulted in changes in the Group's accounting policies on impairment of financial assets particularly on the application of the expected credit loss (ECL) methodology for trade and other receivables and advances to related parties. As to classification and measurement, there's no significant impact to the Company's financial assets, which are all accounted for at amortized cost [see Note 2.2(a)(iii)].

Further, the Group adopted in 2018 PFRS 15, Revenue from Contracts with Customers, and the related Philippine Interpretations Committee (PIC) Question & Answer (Q&A) 2016-04, Adoption of PFRS 15, "Revenue from Contracts with Customers", on Sale of Residential Properties under Pre-completion Contracts, and PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry, which were applied retrospectively to each prior reporting period in accordance with PAS 8, Accounting Policies, Changes in

Accounting Estimates and Errors. The details of the impact of the adoption of these new standard and interpretations are fully disclosed [see Note 2.2(a)(iv)].

The Group also adopted the following PIC Q&A retrospectively in accordance with PAS 8:

- PIC Q&A No. 2018-11, Classification of Land by Real Estate Developer, requires real estate developers to classify land based on management's intention and apply the appropriate accounting treatment as required by relevant standards.
- PIC Q&A No. 2018-15, PAS 1— Classification of Advances to Contractors in the Nature of Prepayments: Current vs. Non-current, clarifies how the advances to contractors should be classified in the consolidated statement of financial position.

The effects of the adoption of PFRS 15 and various PIC Q&A, on the assets, liabilities and equity accounts are shown below and in the succeeding page.

(Amount in Thousands)		As of September 30, 2018							
		As previously 🤨 reported 🔹		Effects of adoption of PFRS 15 and PIC Q&A		As restated			
Changes in Current assets									
Trade and other receivables - net	P	7,924,782	P	(5,315,540)	P	2,609,242			
Contract assets		-		1,791,833		1,791,833			
Advances to real property owners		-		179,604		179,604			
Inventories		13,731,216		5,064,290		18,795,506			
Property development cost		2,581,461		(2,581,461)		_			
Prepayments and other current assets		3,098,809		19,830		3,118,639			
Changes in Non-current assets									
Trade and other receivables - net		2,048,107		(282,022)		1,766,085			
Contract assets		_		1,385,490		1,385,490			
Advances to real property owners		1,189,637		(179,603)		1,010,034			
Land for future development		7,438,933		(7,438,933)		-			
Investment property - net		4,930,478		4,961,014		9,891,492			
Other noncurrent assets		393,446		169,962		563,408			
Changes in Current liabilities									
Trade and other payables		(3,198,853)		79,518		(3,119,335)			
Contract liabilities		-		(247,585)		(247,585)			
Reserve for property development		(925,393)		925,393		-			
Deferred income on real estate sales		(1,150,739)		1,150,739		-			

Changes in Noncurrent liabilities						
Contract liabilities		-		(851,511)		(851,511)
Reserve for property development		(860,061)		860,061		_
Deferred income on real estate sales		(389,409)		389,409		<u>-</u>
Deferred tax liabilities		(1,157,208)		(26,298)		(1,183,506)
Other noncurrent liabilities		(1,278,043)		62,801		(1,215,241)
	_		Р _	116,991	ı	
Changes in Equity						
Retained carnings	P	(9,710,256)	P	(128,999)	P	(9,839,255)
Non-controlling interest		(5,109,420)		12,008		(5,097,412)
	-		P	(116,991)		•

The effects of prior period adjustments on certain line items in the consolidated statements of comprehensive income for the period ended September 30, 2018 are summarized below.

(Amount in Thousands)	_	September 2018				
		As previously reported	مممسن	Effects of گر adoption of PFRS 15 and PIC Q&A		As restated
Real estate sales	P	3,388,556	p	825,523	P	4,214,079
Realized gross profit in prior year's real estate sales		1,048,913		(1,048,913)		-
Finance and other income		302,738		(71,833)		230,905
Cost of real estate sales		(1,722,695)		(267,229)		(1,989,924)
Deferred gross profit on real estate sales		(436,685)		436,685		-
Operating expense		(845,640)		87,774		(757,866)
Finance cost and other charges		(188,792)		(29,266)		(218,058)
Tax expense	-	(563,678)		20,178		(543,500)
Net effect			P	(47,081)	!	
Net profit attributable to:			•			
Company's shareholders	P	1,294,309	P	(47,081)	P	1,247,228
Non-controlling interest		5,695		-		5,695
			Р	(47,081)		
Earnings per share	P	0.1178	P	(0.0043)	P	0.1135

The effects of prior period adjustments on certain line items under cash flows from operating and investing activities in the consolidated statements of cash flows for the period ended September 30, 2018 are shown below.

(Amount in Thousands)		September 2018						
	As previously reported		Effects of adoption of PFRS 15 and PIC Q&A		As restated			
Net income before tax	P	1,852,291	P	(67,259)	P	1,785,033		
Cash flows from operating activities								
Decrease (increase) in:								
Current and non-current assets		(905,723)		(1,170,018)		(2,075,741)		
Increase (decrease) in:								
Current and non-current liabilities		(622,551)		1,086,619		464,068		
			P	(150,658)	=			
Cash flows from investing activities	P	(625,233)	Р	150,658	P	(474,575)		

#### (d) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine pesos, the Group's presentation and functional currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using its functional currency, the currency of the primary economic environment in which the Group operates.

## 2.2 Adoption of New and Amended PFRS

#### (a) Effective in 2018 that are Relevant to the Group

The Group adopted for the first time the following new standards, amendments, interpretation and annual improvement to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2018:

PAS 40 (Amendment) : Investment Property – Transfers of

Investment Property

PFRS 2 (Amendments) : Share-based Payment – Classification and

Measurement of Share-based Payment

Transactions

PFRS 9 : Financial Instruments

PFRS 15 : Revenue from Contracts with Customers

International Financial

Reporting Interpretations

Committee (IFRIC) 22 : Foreign Currency Transactions and

Advance Consideration

Annual Improvement to PFRS (2014-2016 Cycle)

PAS 28 (Amendments): Investment in Associates and Joint Ventures -

Measuring an Associate or Joint

Venture at Fair Value

Discussed below and in the succeeding pages are the relevant information about these amendments and improvements.

- (i) PAS 40 (Amendment), Investment Property Transfers of Investment Property. The amendment states that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management's intentions for the use of a property by itself does not constitute evidence of a change in use. The amendment provided a non-exhaustive list of examples constituting change in use. The application of this amendment has no impact on the Group's consolidated financial statements.
- (ii) PFRS 2 (Amendments), Share-based Payment Classification and Measurement of Share-based Payment Transactions (effective from January 1, 2018). The amendments contain three changes covering the following matters: the accounting for the effects of vesting conditions on the measurement of a cash-settled share-based payment; the classification of share-based payment transactions with a net settlement feature for withholding tax obligations; and, the accounting for a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled. The application of these amendments did not have an impact on the Group's consolidated financial statements.
- (iii) PFRS 9, Financial Instruments (issued in 2014). This new standard on financial instruments replaced PAS 39, Financial Instruments: Recognition and Measurement, and PFRS 9 issued in 2009, 2010 and 2013. This standard contains, among others, the following:
  - three principal classification categories for financial assets based on the
    business model on how an entity is managing its financial instruments, i.e.,
    financial assets at amortized costs, fair value through profit and loss
    (FVTPL), and fair value through other comprehensive income (FVOCI);
  - an expected credit loss (ECL) model in determining impairment of all debt financial assets that are not measured at fair value through profit or loss (FVTPL), which generally depends on whether there has been a significant increase in credit risk since initial recognition of such financial assets; and,
  - a new model on hedge accounting that provides significant improvements principally by aligning hedge accounting more closely with the risk management activities undertaken by entities when hedging their financial and non-financial risk exposures.

The Group's new accounting policies relative to the adoption of PFRS 9 are fully disclosed in Note 2.4.

The impact of the adoption of this new accounting standard to the Group's financial statements are as follows:

- Consistent with the measurement under PAS 39, all financial assets
  previously classified as loans and receivables, which are held by the Group
  to collect contractual cash flows and that give rise to cash flows
  representing solely payments of principal and interest, continue to be at
  amortized cost.
- The Group used ECL methodology for all debt financial assets not held at FVTPL. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate. The expected cash flows include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

The Group neither has financial assets classified at FVTPL nor at FVOCI. The adoption of PFRS 9 has no impact on the classification and measurement of financial liabilities on the Group's consolidated financial statements. As of September 30, 2019 and December 31, 2018, the Group's financial liabilities are classified and measured at amortized cost.

(iv) PFRS 15, Revenue from Contracts with Customers, together with the Clarifications to PFRS 15 (herein referred to as PFRS 15). This standard will replace PAS 18, Revenue, and PAS 11, Construction Contracts, the related Interpretations on revenue recognition: IFRIC 13, Customer Loyalty Programmes, IFRIC 15, Agreement for the Construction of Real Estate, IFRIC 18, Transfers of Assets from Customers, and Standing Interpretations Committee 31, Revenue – Barter Transactions Involving Advertising Services. This new standard establishes a comprehensive framework for determining when to recognize revenue and how much revenue to recognize. The core principle in the said standard is for an entity to recognize revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Relative to the adoption of PFRS 15 in the Philippines, the FRSC also approved the issuance of the following:

- PIC Q&A 2016-04, Application of PFRS 15, "Revenue from Contracts with Customers," on Sale of Residential Properties under Pre-Completion Contracts. This Q&A clarifies that sales of residential properties under pre-completion stage is recognized over time on the basis that the entity's performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date.
- PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry. This Q&A provides guidance on the application of PFRS 15 to real estate industry.
- PIC Q&A 2018-14, PFRS 15 Accounting for Cancellation of Real Estate Sales. This Q&A provides guidance on the appropriate accounting treatment for cancellation of real estate sales.

Relative to the adoption of PFRS 15 and relevant PIC Q&As, the SEC issued the following Memorandum Circulars (MC) to provide relief to the real estate industry in the application of certain provisions of the new standard:

- MC No. 14 series of 2018. This circular allows the deferral of the following provisions in PIC Q&A 2018-12 for a period of three years:
  - (a) accounting for the significant financing component in a contract to sell;
  - (b) treatment of land in the determination of percentage of completion; and,
  - (c) treatment of uninstalled materials in the determination of percentage of completion.
- MC No. 3 series of 2019. This circular allows the deferral of the application of PIC Q&A 2018-12-H, Accounting for Common Usage Area Charges, and PIC Q&A 2018-14 for a period of three years.

The Group elected to defer the adoption of the accounting for the significant financing component in a contract to sell under PIC Q&A 2018-12 in accordance with MC No. 14 series of 2018 and the measurement of repossessed inventory at fair value under PIC Q&A 2018-14 in accordance with MC No. 3 series of 2019.

Had the Group elected not to defer the above specific provisions, it would have the following impact in the consolidated financial statements:

- The transaction price would have been lower for seller-financed contracts and higher for buyer-financed contracts; and,
- The carrying amount of all repossessed inventory would have been higher and gain from repossession would have been recognized on most sales cancellation.

The Group's adoption of PFRS 15 has resulted in changes in its accounting policies (see Notes 2.5 and 2.15) and adjustments to the amounts previously recognized and presented in the consolidated financial statements. The Group has applied PFRS 15 retrospectively to all outstanding contracts as of January 1, 2016 in accordance with the standard's transitional provisions. It has made the following adjustments to its prior period consolidated financial statements:

- reclassified portion of Installment contract receivables relating to rights to payment which are conditioned upon the completion of units sold to Contract Assets account;
- restated the balances of Property Development Costs, Real Estate, Golf and Resorts Shares for Sale, Real Estate Sales and Cost of Sales to reflect policy changes on the determination of percentage of completion;

- presented Property Development Costs, and Real Estate, Golf and Resort Shares for Sale as a single line item in the consolidated statement of financial position under the account title Inventories;
- restated interest income from real estate sales relating to Installment contract receivables recognized upon completion of the performance obligation;
- capitalized commissions directly related to contract acquisitions, previously charged under Operating Expenses in the statement of comprehensive income, as part of Deferred commissions under Prepayments and Other Current Assets account in the consolidated statement of financial position and presented the amortization of capitalized commissions under Operating Expenses in the consolidated statement of comprehensive income:
- presented a Contract Liability account for the amount of consideration received from customers in excess of the amount the Group is entitled to base on the progress of the development; and,
- restated Deferred tax expense and Deferred Tax Liabilities to account for the temporary differences on the adjustments made.

In making its disclosures, the Group used a practical expedient not to present the amount of transaction price allocated to unsatisfied performance obligations as of December 31, 2017. This is not expected to have a significant impact to the financial statements. The Group did not use any other practical expedients in applying PFRS 15.

The effect of the restatement on the affected assets, liabilities, and equity components is presented in Note 2.1(c).

- (v) IFRIC 22, Foreign Currency Transactions and Advance Consideration. The interpretation provides more detailed guidance on how to account for transactions that include the receipt or payment of advance consideration in a foreign currency. The interpretation states that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary asset (arising from advance payment) or liability (arising from advance receipt). If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. The application of this interpretation has no impact on the Group's consolidated financial statements.
- (vi) Annual Improvements to PFRS 2014-2016 Cycle. Among the improvements, the following amendments are relevant to the Group but had no material impact on the Group's consolidated financial statements as these amendments merely clarify existing requirements:
  - PAS 28 (Amendments), Investment in Associates and Joint Ventures Measuring an Associate or Joint Venture at Fair Value. The amendments clarify that the option for venture capital organization, mutual funds and other similar entities to elect the fair value through profit or loss classification in

measuring investments in associates and joint ventures shall be made at initial recognition, separately for each associate or joint venture.

#### (b) Effective in 2018 that are not Relevant to the Group

The following amendments to existing standards are mandatorily effective for annual periods beginning on or after January 1, 2018 but are not relevant to the Company's financial statements:

PFRS 1 (Amendments) : First-time Adoption of Philippine Financial

Reporting Standards - Deletion of

Short-term Exemptions

PFRS 4 (Amendments) : Insurance Contracts - Applying PFRS 9,

Financial Instruments with PFRS 4,

Insurance Contracts

(c) Effective Subsequent to 2018 but not Adopted Early

There are new PFRS, interpretations, amendments and annual improvements to existing standards effective for annual periods subsequent to 2018, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's consolidated financial statements:

- (i) PAS 19 (Amendments), Employee Benefits Plan Amendment, Curtailment or Settlement (effective January 1, 2019). The amendments require the use of updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after the plan amendment, curtailment or settlement when the entity remeasures its net defined benefit liability (asset).
- (ii) PAS 28 (Amendment), Investment in Associates and Joint Ventures Long-term Interest in Associates and Joint Venture (effective from January 1, 2019). The amendment clarifies that the scope exclusion in PFRS 9 (2014) applies only to ownership interests accounted for using the equity method. Thus, the amendment further clarifies that long term interests in an associate or joint venture to which the equity method is not applied must be accounted for under PFRS 9 (2014), which shall also include long term interests that, in substance, form part of the entity's net investment in an associate or joint venture.
- (iii) PFRS 9 (Amendment), Financial Instruments Prepayment Features with Negative Compensation (effective from January 1, 2019). The amendment clarifies that prepayment features with negative compensation attached to financial instruments may still qualify under the solely payments of principal and interest test. As such, the financial assets containing prepayment features with negative compensation may still be classified at amortized cost or at FVOCI.
- (iv) PFRS 16, Leases (effective from January 1, 2019). The new standard will eventually replace PAS 17, Leases, and its related interpretation IFRIC 4, Determining Whether an Arrangement Contains a Lease. For lessees, it requires to account for leases "on-balance sheet" by recognizing a "right-of-use" asset and a lease liability. The lease liability is initially measured as the present value of

future lease payments. For this purpose, lease payments include fixed, non-cancellable payments for lease elements, amounts due under residual value guarantees, certain types of contingent payments and amounts due during optional periods to the extent that extension is reasonably certain. In subsequent periods, the "right-of-use" asset is accounted for similar to a purchased asset subject to depreciation or amortization.

The lease liability is accounted for similar to a financial liability which is amortized using the effective interest method. However, the new standard provides important reliefs or exemptions for short-term leases and leases of low value assets. If these exemptions are used, the accounting is similar to operating lease accounting under PAS 17 where lease payments are recognized as expenses on a straight-line basis over the lease term or another systematic basis (if more representative of the pattern of the lessee's benefit).

For lessors, lease accounting is similar to PAS 17's. In particular, the distinction between finance and operating leases is retained. The definitions of each type of lease, and the supporting indicators of a finance lease, are substantially the same as PAS 17's. The basic accounting mechanics are also similar, but with some different or more explicit guidance in few areas. These include variable payments, sub-leases, lease modifications, the treatment of initial direct costs and lessor disclosures.

With regard to the Group's certain leases, the management assessed that they will recognize right-of-use asset and lease liability over its lease term ranging from one to five years and plans to adopt the modified retrospective application of PFRS 16 where the cumulative effect of initially applying the standard will be recognized as an adjustment to the opening balance of Retained Earnings account at the date of initial application. The Group will elect to apply the standard to contracts that were previously identified as leases applying PAS 17 and IFRIC 4 at the date of initial application.

- (v) IFRIC 23, Uncertainty over Income Tax Treatments (effective from January 1, 2019). The interpretation provides clarification on the determination of taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates when there is uncertainty over income tax treatments. The core principle of the interpretation requires the Group to consider the probability of the tax treatment being accepted by the taxation authority. When it is probable that the tax treatment will be accepted, the determination of the taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates shall be on the basis of the accepted tax treatment. Otherwise, the Group has to use the most likely amount or the expected value, depending on the surrounding circumstances, in determining the tax accounts identified immediately above.
- (vi) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures Sale or Contribution of Assets between an Investor and its Associates or Joint Venture (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3, Business Combinations, between an investor and its associate or joint venture.

Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale of contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.

- (vii) Annual Improvements to PFRS 2015-2017 Cycle (effective from January 1, 2019). Among the improvements, the following amendments are relevant to the Group but had no material impact on the Group's consolidated financial statements as these amendments merely clarify existing requirements:
  - PAS 12 (Amendments), Income Taxes Tax Consequences of Dividends. The amendments clarify that all income tax consequence of dividend payments should be recognized in profit or loss.
  - PAS 23 (Amendments), Borrowing Costs Eligibility for Capitalization. The
    amendments clarify that any specific borrowing which remains outstanding
    after the related qualifying asset is ready for its intended purpose, such
    borrowing will then form part of the entity's general borrowings when
    calculating the capitalization rate for capitalization purposes.
  - PFRS 3 (Amendments), Business Combinations and PFRS 11 (Amendments), Joint Arrangements Remeasurement of Previously Held Interests in a Joint Operation. The amendments clarify that previously held interest in a joint operation shall be remeasured when the Group obtains control of the business. On the other hand, previously held interests in a joint operation shall not be remeasured when the Group obtains joint control of the business.
- (viii) Amendments to PAS 1, Presentation of Financial Statements and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Material (effective January 1, 2020). The amendments clarify the definition of 'materiality' in PAS 1 and how it should be applied. The amendments also improve the explanations of the definition and ensure consistency across all PFRSs and other pronouncements.

#### 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Company, and its subsidiaries as enumerated in the Note 1, after the elimination of material intercompany transactions. All intercompany assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

Financial statements of entities in the Group that are prepared as of a date different from that of the date of these consolidated financial statements were adjusted to recognize the

effects of significant transactions or events that occur between that date of their reporting period and the date of these consolidated financial statements. Adjustments are also made to bring into line any dissimilar accounting policies that may exist.

The Company accounts for its investments in subsidiaries, associates, interests in joint operations and transactions with NCI as follows:

#### (a) Investments in Subsidiaries

Subsidiaries are entities (including structured entities) over which the Group has control. The Group controls an entity when it is exposed, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date the Company obtains control.

The Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

The acquisition method is applied to account for acquired subsidiaries. This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any NCI in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any NCI in the acquiree either at fair value or at the NCI's proportionate share of the acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any NCI in the acquiree and the acquisition date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of identifiable net assets acquired is recognized as goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference (negative goodwill) is recognized directly as gain in profit or loss (see also Note 2.11).

## (b) Investments in Associates

Associates are those entities over which the Group is able to exert significant influence but not control and which are neither subsidiaries nor interests in a joint venture. Investments in associates are initially recognized at cost and subsequently accounted for using the equity method.

Acquired investments in associates are also subject to the purchase method. The purchase method involves the recognition of the acquiree's identifiable assets and

liabilities, including contingent liabilities, regardless of whether they were recorded in the financial statements prior to acquisition. Goodwill represents the excess of acquisition cost over the fair value of the Company's share of the identifiable net assets of the acquiree at the date of acquisition. Any goodwill or fair value adjustment attributable to the Company's share in the associate is included in the amount recognized as investment in an associate.

All subsequent changes to the ownership interest in the equity of the associates are recognized in the Company's carrying amount of the investments. Changes resulting from the profit or loss generated by the associates are credited or charged against the Equity Share in Net Losses of Associates account in the consolidated statement of comprehensive income.

Impairment loss is provided when there is an objective evidence that the investment in an associate will not be recovered (see Note 2.18).

Changes resulting from other comprehensive income of the associates or items that have been directly recognized in the associate's equity, are recognized in other comprehensive income or equity of the Group, as applicable. However, when the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments in behalf of the associate. If the associate subsequently reports profits, the Group resumes recognizing its share of those profits only after its share of the profits exceeded the accumulated share of losses that has previously not been recognized. If the investment in associate is subsequently sold, the Group recognize in profit or loss the difference between the consideration received and the carrying amount of the investment.

Distributions received from the associates, if any, are accounted for as a reduction of the carrying value of the investment.

Unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

## (c) Interests in Joint Operations

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint control arises from a contractually agreed sharing of control in an arrangement, which exist only when decisions about the relevant activities require unanimous consent of the parties sharing control. For interests in joint operations, the Group recognized in its consolidated financial statements its assets including its share of any assets held jointly; its liabilities including its share of any liabilities incurred jointly; its revenue from sale of its share of the output arising from the joint operation; its expenses including its share of any expenses incurred jointly; and its share in the income from the sale of goods or services by the joint operation. The amounts of these related accounts are presented as part of the regular asset and liability accounts and income and expense accounts of the Group and are

measured and recognized in accordance with the relevant financial reporting standards.

No adjustment and consolidation procedures are required for the assets, liabilities, income and expenses of the joint operation that are recognized in the separate financial statements of the joint operators.

#### (d) Transactions with NCI

The Group's transactions with NCI that do not result in loss of control are accounted for as equity transactions – that is, as transaction with the owners of the Group in their capacity as owners. The difference between the fair value of any consideration paid and the relevant share acquired of the carrying value of the net assets of the subsidiary is recognized in equity. Disposals of equity investments to NCI result in gains and losses for the Group that are also recognized in equity.

When the Group ceases to have control over a subsidiary, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

#### 2.4 Financial Assets

Financial assets are recognized when the Group becomes a party to the contractual terms of the financial instrument. For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, Financial Instruments: Presentation. All other non-derivative financial instruments are treated as debt instruments.

Regular purchases and sales of financial assets are recognized on their trade date. All financial assets that are not classified as at FVTPL are initially recognized at fair value plus any directly attributable transaction costs. Financial assets carried at FVTPL are initially recorded at fair value and transaction costs related to it are recognized in profit or loss.

## (a) Classification, Measurement and Reclassification of Financial Assets in Accordance with PFRS 9

Under PFRS 9, the classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Financial assets are categorized into the following categories: financial assets at amortized cost, financial assets at FVTPL, and financial assets at FVOCI. The financial asset category currently relevant to the Group is financial assets at amortized cost.

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Except for trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with PFRS 15, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less any impairment in value.

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash and Cash Equivalents, Trade and Other Receivables [except for Value-added tax (VAT) on contracts with customers, Advances to raw landowners and Advances to officers and employees), Advances to Related Parties, and Refundable deposits (part of Other Non-Current Assets account].

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets at amortized cost, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statement of comprehensive income as part of Finance and Other Income.

## (b) Impairment of Financial Assets in Accordance with PFRS 9

From January 1, 2018, the Group assesses its ECL on a forward-looking basis associated with its financial assets carried at amortized cost. Recognition of credit losses is no longer dependent on the Group's identification of a credit loss event. Instead, the Group considers a broader range of information in assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect collectability of the future cash flows of the financial assets.

The Group applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance for all trade and other receivables, contract assets, and other financial assets carried at amortized cost. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. To calculate the ECL, the Group uses its historical experience, external indicators and forward-looking information to calculate the ECL

using a provision matrix. The Group also assesses impairment of trade receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on the days past due.

The key elements used in the calculation of ECL are as follows:

- Probability of Default It is an estimate of likelihood of default over a given time horizon.
- Loss Given Default It is an estimate of loss arising in case where a default occurs
  at a given time. It is based on the difference between the contractual cash flows
  of a financial instrument due from a counterparty and those that the Company
  would expect to receive, including the realization of any collateral.
- Exposure at Default It represents the gross carrying amount of the financial instruments subject to the impairment calculation.

Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

#### (c) Derecognition of Financial Assets

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

#### 2.5 Inventories

Cost of real estate inventories includes acquisition costs of raw land intended for future development, including other costs and expenses incurred to effect the transfer of the property to the Group; related property development costs; and borrowing costs on certain loans incurred during the development of the real estate properties (see Note 2.21). All costs relating to the real estate property sold are recognized as expense as the work to which they relate is performed.

Costs of real estate inventories are assigned using specific identification of their individual costs. These properties and projects are valued at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs to complete and the estimated costs necessary to make the sale.

The Group recognizes the effect of revisions in the total project cost estimates in the year in which these changes become known. Any impairment loss from a real estate inventory is charged to operations during the period in which the loss is determined.

Repossessed property arising from sales cancellation is recognized at cost. The difference between the carrying amount of the receivable or Contract Asset to be derecognized and the cost of the repossessed property is recognized in the consolidated statement of comprehensive income.

## 2.6 Prepayments and Other Current Assets

Prepayments and other current assets pertain to other resources controlled by the Group as a result of past events. They are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the entity and the asset has a cost or value that can be measured reliably.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Group beyond one year after the end of the reporting period or in the normal operating cycle of the business, if longer, are classified as non-current assets.

## 2.7 Property and Equipment

Property and equipment, except land, are carried at acquisition or construction cost less subsequent depreciation, amortization and impairment losses, if any. As no finite useful life for land can be determined, the related carrying amount are not depreciated. Land is stated at cost less any impairment losses.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized; expenditures for repairs and maintenance are charged to expenses as incurred.

Depreciation and amortization is computed on the straight-line basis over the estimated useful lives of the assets as follows:

Building	50 years
Office furniture, fixtures and equipment	3-5 years
Transportation and other equipment	5 years
Building and office improvements	5-10 years

The residual values, estimated useful lives and method of depreciation of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.18).

An item of property and equipment, including the related accumulated depreciation, amortization and impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

#### 2.8 Investment Property

Investment property consists of parcels of land and buildings held for lease or for capital appreciation or both. Buildings are carried at cost less accumulated depreciation and any impairment losses. Land is stated at cost less any impairment losses.

The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized; expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation is computed on a straight-line basis over the estimated useful life of the assets as follows:

Land development and improvements Building and improvements

20 years 25-50 years

The residual values, estimated useful lives and method of depreciation of investment property are reviewed and adjusted, if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its recoverable amount (see Note 2.18).

Transfers from other accounts (such as property and equipment or real estate inventory) are made to investment property when and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party, while transfers from investment property are made when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying value at the date of change in use.

If an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under Property and Equipment account up to the date of change in use (see Note 2.7).

Investment property is derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in the consolidated statement of comprehensive income in the year of retirement or disposal.

## 2.9 Development Rights

Development rights pertains to the acquired rights to develop land owned by the government over a period of 32 years. These rights are accounted for under the cost model. The cost of the asset is the amount of cash or cash equivalents paid or the fair value of the other considerations given up to acquire an asset at the time of its acquisition or production. Capitalized costs are amortized on a straight-line basis over

the estimated useful life as the life of this intangible asset is considered finite. In addition, development rights are subject to impairment testing as described in Note 2.18.

Development rights, presented as part of the Other Non-Current Assets account, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset is included in profit or loss in the year the item is derecognized.

#### 2.10 Financial Liabilities

Financial liabilities, which include Interest-bearing Loans, Trade and Other Payables (except tax-related liabilities), Advances from Related Parties, Due to Joint Venture Partners, Redeemable Preferred Shares and Other Non-current Liabilities account (except Advance rental), are recognized when the Group becomes a party to the contractual terms of the instrument. These are initially recognized at their fair values and subsequently measured at amortized cost using effective interest method for maturities beyond one year, less settlement payments. All interest-related charges, if any, incurred on financial liability are recognized as an expense in profit or loss under the caption Finance Costs and Other Charges in the consolidated statement of comprehensive income.

Interest-bearing loans are raised for support of long-term funding of operations. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Preferred shares, which carry a mandatory coupon or are redeemable on specific date or at the option of the shareholder, are classified as financial liabilities and presented as a separate line item in the consolidated statement of financial position as Redeemable Preferred Shares.

Dividend distributions to shareholders, if any, are recognized as financial liabilities when the dividends are approved by the BOD. The dividends on the redeemable preferred shares are recognized in the consolidated statement of comprehensive income as interest expense on an amortized cost basis using the effective interest method.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

#### 2.11 Business Combination

Business acquisitions are accounted for using the acquisition method of accounting [see Note 2.3(a)].

Goodwill, if any, represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Subsequent to initial recognition, goodwill, if any, is measured at cost less any accumulated impairment losses.

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Negative goodwill, which is the excess of the Group's interest in the net fair value of net identifiable assets acquired over acquisition cost, is charged directly to profit or loss.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

Gains and losses on the disposal of an interest in a subsidiary include the carrying amount of goodwill relating to it.

If the business combination is achieved in stages, the acquirer is required to re-measure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss, if any, in profit or loss or other comprehensive income, as appropriate.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PAS 37, Provisions, Contingent Liabilities and Contingent Assets, either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

## 2.12 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's BOD - its chief operating decision-maker. The BOD is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately as each of these service lines requires different resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8 are the same as those used in its consolidated financial statements, except that the following are not included in arriving at the operating profit of the operating segments:

- post-employment benefit expenses;
- expenses relating to share-based payments;
- · research costs relating to new business activities; and,
- revenue, costs and fair value gains from investment property.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

## 2.13 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases, where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

## 2.14 Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position when the Group currently has legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on a future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and must be legally enforceable for both entity and all counterparties to the financial instruments.

## 2.15 Revenue and Expense Recognition

Revenue comprises revenue from sale of real properties, hotel operations and leasing activities.

To determine whether to recognize revenue from revenue covered by PFRS 15, the Group follows a five-step process:

- 1. identifying the contract with a customer;
- 2. identifying the performance obligation;
- 3. determining the transaction price;
- 4. allocating the transaction price to the performance obligations; and,
- 5. recognizing revenue when/as performance obligations are satisfied.

For Step 1 to be achieved, the following five gating criteria must be present:

- a. the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- b. each party's rights regarding the goods or services to be transferred or performed can be identified;
- c. the payment terms for the goods or services to be transferred or performed can be identified;
- d. the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The transaction price allocated to performance obligations satisfied at a point in time is recognized as revenue when control of the goods or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognized as revenue as the performance obligation is satisfied. The Group uses the practical expedient in PFRS 15 with respect to non-disclosure of the aggregate amount of the transaction price allocated to unsatisfied or partially satisfied performance obligations as of the end of the reporting period and the explanation of when such amount will be recognized.

The Group develops real properties such as developed land, house and lot, and condominium units. The Group often enters into contracts to sell real properties as they are being developed. The significant judgment used in determining the timing of satisfaction of the Group's performance obligation with respect to its contracts to sell real properties is disclosed in Note 3.1(a). Sales cancellations are accounted for on the year of forfeiture. Any gain or loss on cancellation is charged to profit or loss.

- (a) Real estate sales Revenue from real estate sales is recognized over time proportionate to the progress of the development. The Group measures its progress based on actual costs incurred relative to the total expected costs to be incurred in completing the development. Revenue recognized from real estate sales is presented Real Estate Sales in the consolidated statement of comprehensive income.
- (b) Hotel operations Revenues from room accommodation and services are recognized over time during the occupancy of hotel guest and ends when the scheduled hotel room accommodation has lapsed (i.e., the related room services have been rendered). As applicable, invoices for hotel accommodations are due upon receipt by the customer. For food and beverage, revenue is recognized at a point in time upon delivery to and receipt of food and beverage by the customer.
- (c) Service income Revenue is recognized over time (i.e., time-and-materials basis as the services are provided) until the performance of contractually agreed tasks has been substantially rendered. Service income comprises fees from maintenance of golf course and management fees.
- (d) Marketing fees Revenue is recognized over time in the same amount to which the entity has the right of invoice to the customer. Any amounts remaining unbilled at the end of the reporting period are presented in the statement of financial position as receivables as only the passage of time is required before payment of these amounts will be due. Marketing fees are presented as part of Finance and Other Income in the consolidated statement of comprehensive income.

Incremental costs of obtaining a contract to sell real property to customers are recognized as part of Prepayments and Other Current Assets and is subsequently amortized over the duration of the contract on the same basis as revenue from such contract is recognized. Other costs and expenses are recognized in profit or loss upon utilization of services or receipt of goods or at the date they are incurred. Finance costs are reported on an accrual basis except capitalized borrowing costs (see Note 2.21).

Contract assets pertain to rights to consideration in exchange for goods or services that the Group has transferred to a customer that is conditioned on something other than passage of time. Under its contracts with customers, the Group will receive an unconditional right to payment for the total consideration upon the completion of the development of the property sold. Any rights to consideration recognized by the Group as it develops the property are presented as Contract Assets in the consolidated statement of financial position. Contract assets are subsequently tested for impairment in the same manner as the Group assesses impairment of its financial assets [see Note 2.4(c)].

Any consideration received by the Group in excess of the amount for which the Group is entitled is presented as Contract Liabilities in the consolidated statement of financial position. A contract liability is the Group's obligation to transfer goods or services to a

customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

If the transaction does not yet qualify as contract revenue under PFRS 15, the deposit method is applied until all conditions for recording the sale are met. Pending the recognition of revenue on sale of real estate, considerations received from buyers are presented under the Customers' Deposits account in the liabilities section of the consolidated statement of financial position.

## 2.16 Operating Leases

The Group accounts for its leases as follows:

#### (a) Group as Lessee

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are recognized as expense in profit or loss on a straight-line basis over the lease term. Associated costs, such as repairs and maintenance and insurance, are expensed as incurred.

#### (b) Group as Lessor

Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income from operating leases is recognized in profit or loss on a straight-line basis over the lease term.

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Revenue from rentals is recognized on a straight-line basis over the duration of the lease term. For tax purposes, rental income is recognized based on the contractual terms of the lease.

## 2.17 Foreign Currency Transactions and Translation

The accounting records of the Group are maintained in Philippine pesos. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the consolidated statement of comprehensive income as part of income or loss from operations.

### 2.18 Impairment of Non-financial Assets

The Group's investments in associates, investment property, property and equipment, development rights and other non-financial assets are subject to impairment testing whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

### 2.19 Employee Benefits

The Group's employee benefits are recognized and measured as follows:

### (a) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Group's defined benefit post-employment plan covers all regular full-time employees.

The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation (DBO) at the end of the reporting period. The DBO is calculated annually by independent actuaries using the projected unit credit method. The present value of the DBO is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rate of zero coupon government bonds, that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. The interest rates are based from the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL), in 2018; and by Philippine Dealing and Exchange Corp. in 2017. BVAL

provides evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest), if any, are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, taking account of any changes in the net defined benefit liability or asset during the period as a result of contributions and benefit payments. Net interest is reported as part of Finance Costs and Other Charges or Finance and Other Income account in the consolidated statement of comprehensive income.

Past-service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

### (b) Termination Benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

### (c) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of each reporting period. They are included in the Trade and Other Payables account of the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

### 2.20 Share-based Employee Remuneration

The Company grants share options to key executive officers eligible under a stock option plan. The services received in exchange for the grant, and the corresponding share options, are valued by reference to the fair value of the equity instruments granted at grant date. This fair value excludes the impact of non-market vesting conditions (for example profitability and sales growth targets and performance conditions), if any. The share-based remuneration is recognized as an expense in profit or loss with a corresponding credit to retained earnings.

The expense is recognized during the vesting period based on the best available estimate of the number of share options expected to vest. The estimate is subsequently revised, if necessary, such that it equals the number that ultimately vests on vesting date. No subsequent adjustment is made to expense after vesting date, even if share options are ultimately not exercised.

Upon exercise of share option, the proceeds received net of any directly attributable transaction costs up to the nominal value of the shares issued are allocated to capital stock with any excess being recorded as additional paid-in capital (APIC).

### 2.21 Borrowing Costs

For financial reporting purposes, borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of Inventories account (see Note 2.5). The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete. For income tax purposes, all interest and other borrowing costs are treated as deductible expenses in the period in which they are incurred.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets, if any, is deducted from the borrowing costs eligible for capitalization.

### 2.22 Related Party Relationships and Transactions

Related party transactions are transfers of resources, services or obligations between the Group and its related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; and, (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

### 2.23 Income Taxes

Tax expense recognized in profit or loss comprises the sum of deferred tax and current tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the reporting period. These are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method on temporary differences at the end of each reporting period between the tax base of assets and liabilities and their carrying

amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of each reporting period, to recover or settle the carrying amount of its assets and liabilities.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

### 2.24 Equity

Capital stock represents the nominal value of shares that have been issued.

APIC represents premium received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from APIC, net of any related income tax benefits.

Revaluation reserves arise from the changes in fair value of the Group's AFS financial assets and remeasurements on retirement benefit obligation, net of applicable taxes.

Retained earnings includes all current and prior period results of operations as reported in the profit or loss section of the consolidated statements of comprehensive income and share-based employee remuneration, reduced by the amounts of dividends declared, if any.

Non-controlling interests represent the portion of the net assets and profit or loss not attributable to the Company's shareholders which are presented separately in the Group's consolidated statement of comprehensive income and within the equity in the Group's consolidated statement of financial position and consolidated statement of changes in equity.

### 2.25 Basic and Diluted Earnings Per Share

Basic earnings per share (EPS) is computed by dividing consolidated net profit by the weighted average number of common shares issued and outstanding during the period, adjusted retroactively for any stock dividend, stock split or reverse stock split declared during the current period.

Diluted EPS is computed by adjusting the weighted average number of common shares outstanding to assume conversion of potentially dilutive shares. Currently, the Group's potentially dilutive shares consist only of share options.

### 2.26 Events After the Reporting Period

Any post-year-end event that provides additional information about the Group's financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

### 3 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately vary from these estimates.

### 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements:

### (a) Evaluation of the Timing of Satisfaction of Performance Obligations

### (i) Real Estate Sales

The Group exercises significant judgment in determining whether each performance obligation to develop properties promised in its contracts with customers is satisfied over time or at a point in time. In making this judgment, the Group considers the following:

- any asset created or enhanced as the Group performs;
- the ability of the customer to control such asset as it is being created or enhanced:
- the timing of receipt and consumption of benefits by the customer; and,
- the Group's enforceable right for payment for performance completed to date.

The Group determined that its performance obligation is satisfied over time since it does not have an alternative use of the specific property sold as it is precluded by its contract from redirecting the use of the property for a different purpose. Further, the Group has rights over payment for development completed to date as the Group can choose to complete the development and enforce its rights to full payment under its contracts even if the customer defaults on amortization payments.

### (ii) Hotel Operations

The Group determines that its revenue from hotel operations shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group provides the services without the need of reperformance of other companies. This demonstrates that the customers simultaneously receive and consume the benefits of the Group's rendering of hotel services as it performs.

### (b) Revenue Recognition

The Group uses judgment in evaluating the probability of collection of contract price on real estate sales as a criterion for revenue recognition. The Group uses historical payment pattern of customers in establishing a percentage of collection threshold over which the Group determines that collection of total contract price is reasonably assured. In 2018, the Group reassessed the historical behavior of its customers and determined a change in percentage of collection threshold from 25% to 10% of the total contract price.

# (c) Determination of ECL on Trade and Other Receivables, Contract Assets and Advances to Related Parties (2018)

The Group uses a provision matrix to calculate ECL for trade and other receivables. The provision rates are based on days past due for group of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type, and coverage by letters of guarantee and other forms of credit insurance).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions).

In relation to advances to related parties, PFRS 9 notes that the maximum period over which ECL should be measured is the longest contractual period where the Group is exposed to credit risk. In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines ECL based on the sufficiency of the related parties' highly liquid assets in order to repay the Group's receivables if demanded at the reporting date, taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of receivables can be fully collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized.

Based on the relevant facts and circumstances existing at the reporting date, management has assessed that all strategies indicate that the Group can fully recover the outstanding balance of its receivables.

### (d) Distinction among Investment Property and Owner-occupied Properties

The Group determines whether an asset qualifies as an item of investment property or owner-occupied property. In making its judgment, the Group considers whether the property generates cash flows largely independently of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to other assets used in the operations of the Group or for administrative purposes.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

### (e) Distinction Between Real Estate Inventories and Investment Properties

Residential and condominium units comprise properties that are held for sale in the ordinary course of business. Meanwhile, investment properties comprise of land and buildings which are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. The Group considers management's intention over these assets in making its judgment.

# (f) Determination of Significant Influence over Entities in which the Group Holds Less than 20% Ownership

The Group determines whether significant influence exists over an investee company over which the Group holds less than 20% of the investee's capital stock. The Group considers the ability to influence the operating and financial policies of the investee, representation on the board of directors of the investee, provision of essential technical information for the development of the various projects of these investees, and routine participation in management decisions in making its judgment. Based on management's judgment, the Group has significant influence over these investee companies.

### (g) Consolidation of Entities in which the Company Holds 50% Ownership or Less

Management considers that the Company has de facto control over OPI even though it does not hold more than 50% of the ordinary shares and voting rights of this subsidiary due to the factors discussed below.

The Company holds 50% equity interest over OPI and has: (1) the ability to direct the relevant activities of the subsidiary; (2) the rights to variable returns from its involvement with the subsidiary; and, (3) the ability to use its power to affect its returns from its involvement with the subsidiary. Based on management's judgment, the Company has control over OPI; hence, the said subsidiary was consolidated in the financial statements of the Group.

### (h) Distinction between Operating and Finance Leases

Critical judgment was exercised by management to distinguish each lease agreement as either an operating or a finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities.

### (i) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition and disclosure of provision and contingencies are discussed in Note 2.13.

### 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

### (a) Business Combinations

On initial recognition, the assets and liabilities of the acquired business and the consideration paid for them are included in the consolidated financial statements at their fair values. In measuring fair value, management uses estimates of future cash flows and discount rates. Any subsequent change in these estimates would affect the amount of goodwill if the change qualifies as a measurement period adjustment. Any other change would be recognized in profit or loss in the subsequent period.

### (b) Revenue Recognition for Performance Obligations Satisfied Over Time

In determining the amount of revenue to be recognized for performance obligations satisfied over time, the Group measures progress on the basis of actual costs incurred relative to the total expected costs to complete such performance obligation. Specifically, the Group estimates the total development costs with reference to the project development plan and any agreement with customers. Management regularly monitors its estimates and apply changes as necessary. A significant change in estimated costs would result in a significant change in the amount of revenue recognized in the year of change.

### (c) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses).

### (d) Determination of Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the times the estimates are made. The future realization of the carrying amounts of these assets is affected by price changes in the different market segments as well as the trends in the real estate industry. These are considered key sources of estimation and uncertainty and may cause significant adjustments to the Group's inventories within the next reporting period.

Considering the Group's pricing policy, the net realizable values inventories are higher than their related carrying values as of the end of the reporting periods.

### (e) Fair Value of Stock Options

The Company estimates the fair value of the executive stock option by applying an option valuation model, taking into account the terms and conditions on which the executive stock option was granted. The estimates and assumptions used are, which include, among other things, the option's time of expiration, applicable risk-free interest rate, expected dividend yield, volatility of the Company's share price and fair value of the Company's common shares. Changes in these factors can affect the fair value of stock options at grant date.

### (f) Estimation Useful Lives of Investment Property, Property and Equipment, and Development Rights

The Group estimates the useful lives of investment property, property and equipment, and development rights based on the period over which the assets are expected to be available for use. The estimated useful lives of investment property, property and equipment, and development right are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

Based on management's assessment as at September 30, 2019 and December 31, 2018, there are no changes in the estimated useful lives of those assets as of the end of the reporting periods. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

### (g) Fair Value Measurement of Investment Property

Investment property is measured using the cost model. The Group determines the fair values of building and building improvements using the discounted cash flows valuation technique since the information on current or recent prices of assumptions underlying the discounted cash flow approach of investment property is not available. The Group uses assumptions that are mainly based on market conditions existing at the end of each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

For land and land development and improvements, the Group determines the fair value of land through appraisals by independent valuation specialists using marketbased valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

A significant change in these elements may affect prices and the value of the assets.

### (h) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the deferred tax assets recognized as at September 30, 2019 and December 31, 2018 will be fully utilized within the prescribed period of availment.

### (i) Impairment of Non-Financial Assets

PFRS requires that an impairment review be performed when certain impairment indicators are present. The Group's policy on estimating the impairment of non-financial assets is discussed in detail in Note 2.18. Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

In 2018, certain investments in associates were found to be impaired, hence, the related carrying amounts were written off. No impairment losses were recognized on investment property, property and equipment, development right and other non-financial assets for the period ended September 30, 2019 and year ended December 31, 2018.

### (j) Valuation of Post-Employment Defined Benefit Obligation

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary rate increase. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the retirement benefit obligation in the next reporting period.

### (k) Basis for Revenue Recognition Benchmark

The Group recognizes its revenue from sale of real estate in full when 10% or more of the total contract price is received. Management believes that the revenue recognition criterion on percentage of collection is appropriate based on the Group's collection history from customers and number of back-out sales in prior years. Buyer's interest in the property is considered to have vested when the payment of at least 10% of the contract price has been received from the buyer and the Group has ascertained the buyer's commitment to complete the payment of the total contract price.

# 4. <u>Segment revenue and segment results for business segments or geographical segments, whichever is the enterprise's primary basis of segment reporting.</u>

The following table present revenue and income information for the 3rd quarter ended September 30, 2019 and September 30, 2018 as restated.

### September 30, 2019

(Amount in thousands)

	Sales of Real Estate	Hotel Operations	Rentals and Services	Total
Revenue	<b>₽</b> 4,156,891	₽665,292	₽698,577	₽5,520,760
Cost	1,870,198	372,484	214,629	2,457,311
Gross profit	₽2,286,693	<b>₽292,808</b>	<b>₽</b> 483,948	₽3,063,449

### September 30, 2018, as restated

(Amount in thousands)

	Sales of Real Estate	Hotel Operations	Rentals and Services	Total
Revenue	₽4,214,079	₽125,546	₽383,342	₽4,722,967
Cost	1,989,924	84,887	118,104	2,192,915
Gross profit	<b>₽</b> 2,224,155	<b>₽</b> 40,659	<b>₽</b> 265,238	₽2,530,052

5. <u>Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the period.</u>

There have been no material events that happened subsequent to the interim period that need disclosure herein.

- 6. Effect of changes in the composition of the enterprise during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operation.

  Not applicable.
- 7. Changes in contingent liabilities or contingent assets since the last annual balance sheet date. The Company is a party to certain lawsuits or claims arising from the ordinary course of business and from several of its joint venture agreements. The Group's management and legal counsels believe that the eventual liabilities under these lawsuits or claims, if any, will not have a material effect on the consolidated financial statements, and thus, no provision has been made for these contingent liabilities.
- 8. Existence of material contingencies and any other events or transactions that are material to an understanding of current interim period.

There have been no material contingencies and any other events or transactions that are material to an understanding of current interim period.

10. Any events that will trigger direct or contingent financial obligations that is material to the company, including any default or acceleration of an obligation.

There have been no events that will trigger direct or contingent financial obligations that is material to the company, including any default or acceleration of an obligation.

11. All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There have been no material off-balance sheet transactions and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

- 12. <u>Dividends paid separately for ordinary shares and other shares</u>
  Not applicable.
- 13. <u>Seasonality or cyclicality of interim operations</u>
  Not applicable
- 14. Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size and incidence.

  Not applicable
- 15. <u>Issuances, repurchases, and repayments of debt and equity securities</u>

  There have been no issuance, repurchase and repayment of debt and equity securities for the period.

### RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's financial instruments comprise of cash, short-term bank deposits and investments.

Exposures to credit and liquidity risk arise in the normal course of the Group's business activities. The main objectives of the Group's financial risk management are as follows:

- 1. To identify and monitor such risks on an ongoing basis;
- 2. To minimize and mitigate such risks; and
- 3. To provide a degree of certainty about costs.

### Credit Risk

The investment of the Group's cash resources is managed so as to minimize risk while seeking to enhance yield. The Group's holding of cash and marketable securities expose the Group to credit risk of the counterparty if the counterparty is unwilling or unable to fulfill its obligations, and the Group consequently suffers financial loss. Credit risk management involves entering into financial instruments only with counterparties with acceptable credit standing. The treasury policy sets aggregate credit limits of any one counterparty and annually reviews the exposure limits and credit ratings of the counterparties.

The Group has credit management policies in place to ensure that rental contracts are entered into with customers who have sufficient financial capacity and good credit history.

Sales to buyers of real estate which are collectible on installment are relatively risk-free. Sales to real estate buyers are documented under Contract to Sell agreements which allow cancellation of the sale and forfeiture of payments made in the event of default by buyers. Transfer of title is made to buyers only upon full payment of the account.

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Receivable balances are being monitored on a regular basis to ensure timely execution of necessary intervention efforts.

### <u>Liquidity Risk</u>

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. a day-to-day and in various time bands, on are monitored needs ofrolling 30-day a well as on the basis week-to-week, as Long-term needs for a six-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in time deposits or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

### Interest Rate Risk

The Group has no significant exposure to interest rate risk as some financial assets and liabilities are fixed-interest bearing.

### Foreign Exchange Risk

Most of the Group's transactions are carried out in Philippine pesos, its functional currency. The currency exchange rates arise from Group's United States (U.S.) dollar-denominated cash and cash equivalents.

Management assessed that the foreign currency risks related to these U.S. dollar-denominated cash and cash equivalents to be not material.

### CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders.

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and financial liabilities. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the carrying amount of equity as presented on the face of the consolidated statements of financial position. Capital for the reporting periods under review is summarized as follows:

(Figures in thousands)

	<u>Se</u>	otember 2019	<u>De</u>	<u>cember 2018</u>
Total Liabilities Total Equity Debt-to-equity ratio	P	15,282,158 32,720,038 0.47:1	P	14,870,123 31,159,908 0.48:1

### CATEGORIES AND FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. In determining the fair value of its financial assets and liabilities, the Company takes into account its current circumstances and the costs that would be incurred to exchange or settle the underlying financial assets and liabilities.

The carrying amounts and fair value of the categories of financial assets and liabilities presented in the consolidated financial statement of financial position are shown on the next page:

Figures in thousands

		Septemb	er 3	0, 2019		Decembe	r 31,	2018
		Carrying		Fair	C	Carrying		Fair
		Values		Values		Values		Values
Financial assets								
Loans and receivables:		•						
Cash and cash equivalents	P	1,924,989	P	1,924,989	P	1,771,302	P	1,771,302
Trade and other receivables - net		5,753,372		5,753,372		4,660,545		4,660,545
Advances to related parties		817,572		817,572		765,236		765,236
Refundable deposits		115,332		115,332		118,010		118,010
•	<u>P</u>	8,611,265	<u>P.</u>	8,611,265	<u>P</u>	7,315,093	<u>P</u>	7,315,093
		Septembe	<u>r 30,</u>	2019		December	<u>31, 2</u>	018
		Carrying		Fair	(	Carrying		Fair
		Values		Values		Values	-	Values
Financial liabilities								
Financial liabilities at amortized cost:								
Interest bearing loans and borrowings	P	3,712,423	P	3,712,423	P	4,060,772	P	3,988,865
Trade and other payables		3,993,325		3,993,325		2,954,789		2,954,789
Advances from related parties		910,228		910,228		1,001,895		1,001,895
Due to joint venture partners		372,601		372,601		395,425		395,425
Retention Payable		806,896		806,896		861,303		861,303
Redeemable preferred shares		1,006,391		1,006,391		1,006,390		877,096
Accrued dividends on preferred shares		17,313	_	17,313	_	1,872		1,872
٠	P	10,819,177	P	10,819,177	Р	10,282,446	р	10,081,245

See notes to financial statements 2.4 and 2.10 for a description of the accounting policies for each category of financial instrument. A description of the Group's risk management objectives and policies for financial instruments is provided in page 46. The Group does not actively engage in the trading of financial assets for speculative purposes.

### GLOBAL-ESTATE RESORTS, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of September 30, 2019 (Amount in Thousands)

	Unaudited	Audited
	As of September 30, 2019	As of December 31, 2018
ASSETS		
	·	,
CURRENT ASSETS		
Cash and Cash equivalents	1,924,989	1,771,302
Trade and other receivables - net	4,657,994	4,317,791
Contract assets	2,801,903	2,394,582
Advances to real property owners	208,447	185,671
Advances to related parties Inventories	817,572	765,236
	18,399,032	17,933,958
Prepayments and other current assets	2,875,172	2,711,195
Total Current Assets	31,685,109	30,079,735
NON-CURRENT ASSETS		4
Trade and other receivables - net	1,095,378	1,011,835
Contract assets	1,317,717	1,135,598
Advances to real estate property owners	1,056,874	1,054,256
Investment in associates	732,003	841,220
Investment Properties - net	10,747,684	10,537,728
Property and equipment - net	834,005	835,947
Other non-current assets	533,426	533,712
Total Non-current Assets	16,317,087	15,950,296
TOTAL ACCORD		
TOTAL ASSETS	48,002,196	46,030,031
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Interest bearing loans and borrowings	1,443,673	1,574,466
Trade and other payables	3,993,325	
Contract liabilities		3,599,888
Customer's deposit	103,220 1,258,884	272,729
Advances from related parties		961,430
Redeemable preferred shares	910,228	1,001,895
	251,598	251,598
Total Current Liabilities	7,960,928	7,662,006
NON-CURRENT LIABILITIES		
Interest bearing loans and borrowings	2,268,750	2,486,306
Contract liabilities	1,012,251	796,103
Customer's deposit	184,027	221,175
Due to joint venture partners	372,601	395,425
Redecmable preferred shares	754,793	754,793
Deferred tax liabilities-net	1,476,977	1,272,105
Retirement benefit obligation	49,995	49,995
Other non-current liabilities	1,201,836	1,232,215
Total Non-current Liabilities	7,321,230	7,208,117
		, , , , , , , , , , , , , , , , , , , ,
Total Liabilities	15,282,158	14,870,123
EQUITY		
Equity attributable to parent company's shareholder	27,204,694	25,847,906
Non-controlling interest	5,515,344	5,312,002
Total Equity	32,720,038	31,159,908
TOTAL LIABILITIES AND EQUITY		
TOTAL EMBILITIES AND EQUIT	48,002,196	46,030,031

			As restated	i .
<u>.</u>	Unaudited 3	·	Unaudited 3	Q 2018
	Jul-Sept	Jan - Sept	Jul-Sept	Jan - Sept
REVENUES		. ,		
Real estate sales	1,320,997	4,156,891		
Rental income	193,529	4,136,891 5 <b>7</b> 0,707	1,410,917	4,214,079
Hotel operations	181,351	·	117,415	294,385
Service income	44,833	665,292 127,870	102	125,546
Gain on sale of investment in associate	,000		33,732	88,957
Finance and other income	80,140	188,514	-	-
	<del></del>	209,268	174,205	230,905
	1,820,850	5,918,542	1,736,371	4,953,872
COST AND EXPENSES				
Real estate sales	505,639	1,870,198	640,305	14.000.004
Cost of rentals and services	73,363	214,629	34,926	1,989,924
Cost of hotel operations	100,039	372,484		118,104
Operating expenses	320,021	1,062,202	11,625	84,887
Finance costs and other charges	87,084	270,221	216,644	757,866
Income tax expense	165,317	570,197	76,973	218,058
•			238,277	543,500
:	1,251,463	4,359,931	1,218,750	3,712,339
Net Profit (Loss)	569,387	1,558,611	517,621	1,241,533
Other Comprehensive Income (Loss)				
Revaluation reserve	<u>-</u>		<u>.</u> -	
Total Comprehensive Income (Loss)	569,387	1,558,611	517,621	1,241,533
Net profit (loss) attributable to:				-,-11,000
Parent Company's shareholder	400 1 41			,
Non-controlling interest	490,141	1,355,268	502,489	1,247,228
and the state of t	79,246	203,343	15,132	(5,695)
-	569,387	1,558,611	517,621	1,241,533
Total Comprehensive Income(loss) attributable to:	-			<u> </u>
Parent Company's shareholders	100 1 **			
Non-controlling interest	490,141	1,355,268	502,489	1,247,228
	79,246	203,343	15,132	(5,695)
=	569,387	1,558,611	517,621	1,241,533
Earnings per share	0.0446	0.1234	0.0457	0.1135

# GLOBAL-ESTATE RESORTS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(Amount in Thousands)

Annex A -3

	As of September 30, 2019	As of September 30, 2018 (as restated)
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF PARENT COMPANY		
CAPITAL STOCK	10,986,000	10,986,000
ADDITIONAL PAID IN CAPITAL	4,747,739	4,747,739
REVALUATION RESERVE	37,981	16,175
RETAINED EARNINGS	11,432,974 27,204,694	9,839,255 <b>25,589,169</b>
MINORITY INTEREST	5,515,344	5,097,412
TOTAL STOCKHOLDERS' EQUITY	32,720,038	30,686,581

# GLOBAL-ESTATE RESORTS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOW

(Amounts in Thousands)

### Annex A-4

	As of September 30, 2019	As of September 30, 2018 (as restated)
Net Income before tax	2,128,808	1,785,032
Add(less)		4
Finance cost	149,820	147,073
Gain on sale of investment on associate	(188,514)	11,015
Depreciation and amortization	184,854	146,216
Share-based employee compensation	670	2,480
Finance income	(50,612)	(124,523)
Operating Income(loss) before working capital changes	2,225,026	1,956,278
Net Changes in Operating Assets and Liabilities		- <b>,,</b> - · +
Decrease(Increase) current and non current asset	(1,857,765)	(2,075,741)
(Decrease)Increase current and non current liabilities	566,676	464,068
Cash paid for income taxes	(65,625)	(126,204)
Interest paid	(126,526)	(121,501)
Cash from(used in) Operating Activities	741,786	96,900
Cash from(used in) Investing Activities	(148,083)	(474,576)
Cash from (used in) Financing Activities	(440,016)	(549,720)
Net Increase (decrease) in cash and cash equivalent	153,687	(927,396)
Cash and cash equivalent at the beginning of the year	1,771,302	3,158,178
Cash and cash equivalent at the end of the year	1,924,989	2,230,782

# GLOBAL-ESTATE RESORTS, INC, AND SUBSIDIARIES AGING OF ACCOUNTS RECEIVABLE

As of September 30, 2019

(Amounts in Thousands)

Annex A-5

# Aging of Accounts Receivable

	;				5,753,372	Net Receivable
24,558	27,422	77,125	133,614	5,490,653	5,753,372	a. Trade/Other Receivable
						-
Year				TEL DUE		To or recentuates.
/ Months to 1	4-6 Months	2-3 Months	1 Month	VET DIE	TOTAL	Type of receivables:
714				CURRENTACT		