

## SECURITIES AND EXCHANGE COMMISSION

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Stock Corporation

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ASO94-004462	
S.E.C. Registration Num	ber
GLOBAL-ESTATE RESORTS, INC.	
(Company's Full Name)	
6TH FLOOR RENAISSANCE TOWER	s
(Business Address: No. Street City/ Town/ Province)	
Mr. Roberto S. Roco 576-3376 loc. 6001	
Contact Person Company Telephone Numb	ег
1     2     3     1     Annual Corporate Governance Report     Last Thursday or	fJune
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### SECURITIES AND EXCHANGE COMMISSION

### SEC FORM - ACGR

### ANNUAL CORPORATE GOVERNANCE REPORT

1. Report is Filed for the Year 2012

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- 2. Exact Name of Registrant as Specified in its Charter GLOBAL-ESTATE RESORTS, INC.
- 3. <u>7<sup>TH</sup> FLR. RENAISSANCE TOWER, MERALCO AVENUE, PASIG CITY</u> Address of Principal Office

<u>1600</u> Postal Code

4. SEC Identification Number AS094-004462



Industry Classification Code

- 6. BIR Tax Identification Number 000-426-523-000
- 7. +632 576 3376; +632 576 4804 Issuer's Telephone number, including area code

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8. <u>N/A</u> Former name or former address, if changed from the last report

### TABLE OF CONTENTS

Α.	BOARI	) MATTERS	4
	1)		
		(a) Composition of the Board	
		(b) Directorship in Other Companies	
		(c) Shareholding in the Company	
	2)	CHAIRMAN AND CEO	
	3)	OTHER EXECUTIVE, NON-EXECUTIVE AND INDEPENDENT DIRECTORS	٥
	4)	CHANGES IN THE BOARD OF DIRECTORS	10
	5)	ORIENTATION AND EDUCATION PROGRAM	
В.	CODE	OF BUSINESS CONDUCT & ETHICS	
	1)	POLICIES	14
	2)	DISSEMINATION OF CODE	16
	3)	COMPLIANCE WITH CODE	
	4)	RELATED PARTY TRANSACTIONS	16
		(a) Policies and Procedures	16
		(b) Conflict of Interest	17
	5)	FAMILY, COMMERCIAL AND CONTRACTUAL RELATIONS	17
	6)	ALTERNATIVE DISPUTE RESOLUTION	
C.	BOARD		
	1)	MEETINGS & ATTENDANCE	
	2)	SCHEDULE OF MEETINGS	
	3)	DETAILS OF ATTENDANCE OF DIRECTORS	
	4)	SEPARATE MEETING OF NON-EXECUTIVE DIRECTORS	
	-+) 5)	ACCESS TO INFORMATION	
	5) 6)	EXTERNAL ADVICE	21
	0)	CHANGES IN EXISTING POLICIES	21
D.	REMUN	ERATION MATTERS	27
	1)	REMUNERATION PROCESS	22
	2)	REMUNERATION POLICY AND STRUCTURE FOR DIRECTORS	22
	3)	AGGREGATE REMUNERATION	
	4)	STOCK RIGHTS, OPTIONS AND WARRANTS	24
	5)	REMUNERATION OF MANAGEMENT	
E.	BOARD	COMMITTEES	25
	1)	NUMBER OF MEMBERS, FUNCTIONS AND RESPONSIBILITIES	
	2)	COMMITTEE MEMBERS	26
	3)	CHANGES IN COMMITTEE MEMBERS	20
	4)	WORK DONE AND ISSUES ADDRESSED	
	5)	COMMITTEE PROGRAM	
F.	RISK M		
	1)	NAGEMENT SYSTEM STATEMENT ON EFFECTIVENESS OF RISK MANAGEMENT SYSTEM	
	2)	RISK POLICY	
	3)	RISK POLICY CONTROL SYSTEM	31
	- 1		
G.	INTERN	AL AUDIT AND CONTROL	
	1)	STATEMENT ON EFFECTIVENESS OF INTERNAL CONTROL SYSTEM	
	<b>Z</b> )	INTERNAL AUDIT	
		(a) Role, Scope and Internal Audit Function	
		(b) Appointment/Removal of Internal Auditor	

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		(c)	Reporting Relationship with the Audit Committee	
		(d)	Resignation, Re-assignment and Reasons	
		(e)	Progress against Plans, Issues, Findings and	
			Examination Trends	
		(f)	Audit Control Policies and Procedures	
		(g)	Mechanisms and Safeguards	
н.	ROLE C	<b>OF STAKEHO</b>	LDERS	
	1)	POLICIES A	AND ACTIVITIES	
	2)	CORPORA	TE RESPONSIBILITY	39
	3)	EMPLOYEE	E PARTICIPATION MECHANISM	20
	4)	HANDLING	S EMPLOYEE COMPLAINTS	/0
t.	DISCLO	SURE AND 1	RANSPARENCY	40
	1)	OWNERSH	IIP STRUCTURE	ΔΛ.
	2)	ANNUAL R	EPORT DISCLOSURE	/11
	3)	EXTERNAL	AUDITOR'S FEE	40
	4)	MEDIUM (	DF COMMUNICATION	
	5)	AUDITED F	INANCIAL REPORT SUBMISSION	
	6)	COMPANY	WEBSITE	
	7)	DISCLOSU	RE OF RPT	
J.	RIGHTS	OF STOCKH	OLDERS	
	1)	<b>RIGHT TO </b>	PARTICIPATE EFFECTIVELY IN STOCKHOLDERS' MEETINGS	
	2)	TREATMEN	T OF MINORITY STOCKHOLDERS	
	-			
к.	INVEST	ORS RELATIO	DNS PROGRAM	-
L.	CORPO	RATE SOCIA	L RESPONSIBILITY INITIATIVES	
м.	BOARD.	DIRECTOR.	COMMITTEE AND CEO APPRAISAL	
N.	INTERN	AL BREACH	ES AND SANCTIONS	
0.	SIGNAT	URE PAGE		

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## 2012 ANNUAL CORPORATE GOVERNANCE REPORT OF GLOBAL-ESTATE RESORTS, INC.

### A. BOARD MATTERS

### 1) Board of Directors

Number of Directors per Articles of Incorporation	Nine (9)
Actual number of Directors for the year	Nine (9)

### (a) Composition of the Board

Complete the table with information on the Board of Directors:

Director's Name	Type [Executive (ED), Non- Executive (NED) or Independent Director (ID)]	lf nominee, identify the principal	Nominator in the last election (if ID, state the relationship with the nominator)	Date first elect ed	Date last elected (if ID, state the number of years served as ID) <sup>1</sup> 28 June 2012	Elected when (Annual /Special Meeting) Annual	No. of years served as director Two (2)
Andrew L.   Tan	ED	Alliance Global Group, Inc.	-	Jan. 2011		Meeting	yrs. and four (4) mos.
Robert John L. Sobrepeña	NED	Fil-Estate Managem ent, Inc.	-	Mar. 1994	28 June 2012	Annual Meeting	Ninetee n (19) yrs. and two (2) mos.
Ferdinand T. Santos	ED	Fil-Estate Managem ent, Inc.	-	Mar. 1994	28 June 2012	Annual Meeting	Ninetee n (19) yrs. and two (2) mos.
Wilbur L. Chan	ED	Alliance Global Group, Inc.	-	Jan. 2011	28 June 2012	Annual Meeting	Two (2) yrs. and four (4) mos.
Cresencio P. Aquino*	ID	-	Alliance Global Group, Inc. No relationship to nominator.	Jan. 2011	28 June 2012; less than one (1) year	Annual Meeting	One (1) yr. and six (6) mos.
Miguel B. Varela**	ID		Alliance Global Group, Inc. No relationship	Sept. 2012	28 September 2012; less than one (1) year	Special Meeting of the Board	Eight (8) mos.

<sup>&</sup>lt;sup>1</sup> Reckoned from the election immediately following January 2, 2012.

			to nominator.				
Garry V. De Guzman	NED	Alliance Global Group, Inc.	-	Jan. 2011	28 June 2012	Annual Meeting	Two (2) yrs. and four (4) mos.
Gerardo C. Garcia	ID	-	Alliance Global Group, Inc. No relationship to nominator.	Aug. 2011	28 June 2012; less than one (1) year	Annual Meeting	One (1) yr. and nine (9) mos.
Lourdes T. Gutierrez	NED	Alliance Global Group, Inc.	-	June 2011	28 June 2012	Annual Meeting	One (1) yr. and eleven (11) mos.
Robert Edwin C. Lim	NED	Alliance Global Group, Inc.	-	June 2011	28 June 2012	Annual Meeting	One (1) yr. and eleven (11) mos.

Mr. Cresencio P. Aquino resigned on 31 July 2012.
 Mr. Miguel B. Varela was elected on 28 September

Mr. Miguel B. Varela was elected on 28 Septem. 2012 to replace Mr. Aquino.

(b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasis the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

As explicitly contained it the Corporation's Revised Manual of Corporate Governance, the Board is committed to respect and protect the rights of its investors and minority interests. It recognizes the right of the shareholders to elect, remove, and replace directors and vote on certain corporate acts in accordance with the Corporation Code. The following rights of the shareholders are likewise enshrined in the By-Laws and the Revised Manual of Corporate Governance – right to cumulative voting in the election of directors, pre-emptive right, right to inspect corporate books and records in accordance with law, right to information or to be provided upon request with copies of periodic reports which disclose personal and professional information about the directors and officers and certain other matters such as their holdings of the Corporation's shares, dealings with the Corporation, relationships among directors and officers.

### (c) How often does the Board review and approve the vision and mission?

The vision and mission of the Corporation have remained the same since its incorporation in 1994. However, the entry of a new majority shareholder in 2011 and the expansion of the business of the Company to include integrated residential, golf, and other leisure-related properties, and integrated tourism estates development, have created a need for the Company to revisit its vision and mission, with the end in view of contributing to the further growth and stability of the Company. The Board will take on this task in the coming months.

### (d) Directorship in Other Companies

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(i) Directorship in the Company's Group<sup>2</sup>

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its Group:

Director's Name	Corporate Name of the Group Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
Andrew L. Tan	Alliance Global Group, Inc.	Chairman
	Fairways & Bluewater Resort	Non-Executive
	Golf & Country Club	
	Twin Lakes Corporation	Executive
	Oceanfront Properties, Inc.	Executive; Chairman
Robert John L. Sobrepeña	Fil-Estate Management, Inc.	Executive; Chairman
	Fil-Estate Corporation	Executive; Chairman
	Fil-Estate Properties, Inc.	Executive; Chairman
	Fil-Estate Golf Dev't, Inc.	Executive; Chairman
	Fil-Estate Urban Dev't. Corp.	Executive; Chairman
	Fil-Estate Realty Corp.	Executive; Chairman
	Twin Lakes Corp.	Non-Executive
	Novo Sierra Holdings Corp.	Executive; Chairman
	Fil-Estate Ecocentrum Corp.	Executive; Chairman
	MRT Development Corp.	Executive; Chairman
Ferdinand T. Santos	Fil-Estate Management, Inc.	Executive
	Fil-Estate Properties, Inc.	Executive
	Fil-Estate Golf and	Executive
	Development, Inc.	
	Fil-Estate Urban Dev't. Corp.	Executive
	Fil-Estate Ecocentrum Corp.	Executive
	Novo Sierra Holdings Corp.	Executive
	Twin Lakes Corp.	Non-Executive
	Fairways & Bluewater Resort	Executive
	Golf & Country Club, Inc.	
	Megaworld Global-Estate, Inc.	Executive; Chairman
	MRT Development Corp.	Executive
Wilbur L. Chan	Fairways & Bluewater Resort	Executive; Chairman
	Golf & Country Club, Inc.	
	Fil-Estate Golf and	Non-Executive
	Development, Inc.	
	Fil-Estate Urban Dev't. Corp.	Non-Executive
	Fil-Estate Ecocentrum Corp.	Non-Executive
	MRT Development Corp.	Non-Executive
Garry V. de Guzman	Fairways & Bluewater Resort Golf & Country Club, Inc.	Executive
	Twin Lakes Corp.	Non-Executive
	Megaworld Global-Estate, Inc.	Non-Executive
Lourdes T. Gutierrez	Twin Lakes Corp.	Non-Executive
Robert Edwin C. Lim	Oceanfront Properties, Inc.	Non-Executive
Miguel B. Varela	None	None

<sup>&</sup>lt;sup>2</sup> The Group is composed of the parent, subsidiaries, associates and joint ventures of the company.

Global-Estate Resorts, Inc. |

Gerardo Garcia	None	None

### (ii) Directorship in Other Listed Companies

Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group:

Director's Name	Name of Listed Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
Andrew L. Tan	Megaworld Corporation Empire East Land Holdings, Inc.	Executive, Chairman Executive, Chairman
Miguel B. Varela	Megaworld Corporation	Independent
Gerardo C. Garcia	Megaworld Corporation	Independent
Robert John L. Sobrepeña	Fil-Estate Corporation	Executive, Chairman
Ferdinand T. Santos	Fil-Estate Corporation	Executive, President

### (iii) Relationship within the Company and its Group

Provide details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:

Director's Name	Name of the Significant Shareholder	Description of the relationship
n/a	n/a	There is no relation among the members of the Board of Directors which links them to significant shareholders in the Company and/or in its group.*

- \* There are three directors of the Company, namely, Messrs. Andrew L. Tan, Robert John L. Sobrepeña, and Ferdinand T. Santos, who are individual shareholders and/or directors/officers of significant shareholders of the Company, as shown in the table under item A(1)(d)(i) above. The significant shareholders being referred to are Alliance Global Group, Inc. (where Mr. Tan is Chairman) and Fil-Estate Management, Inc. (where Mr. Sobrepeña is Chairman, and Mr. Santos, President).
- (iv) Has the company set a limit on the number of board seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director or CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

	Guidelines	Maximum Number of Directorships in other companies
Executive Director	n/a	The Company has not set a limit on the number of seats in other companies which an individual director or the CEO may hold simultaneously. The Revised Manual of Corporate Governance of the Company, however, allows the Board to adopt guidelines on the number of directorship that is members can hold in other companies.
Non-Executive Director	n/a	-do-
CEO	n/a	-do-

### (c) Shareholding in the Company

# Complete the following table on the members of the company's Board of Directors who directly and indirectly own shares in the company:

Name of Director	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	% of Capital Stock
Million I. Chan	2,611,825	None	0%
Wilbur L. Chan Robert John L. Sobrepeña	1,617,485	1,065,774,606 Through Fil-Estate	12.56%
Ferdinand T. Santos	30,009	Management, Inc.	
Miguel B. Varela	511**	None	0%
Andrew L. Tan	1	5,405,000,000 Through Alliance Global Group, Inc.	63.69%
Garry V. de Guzman	1	None	0%
Lourdes T. Gutierrez	1	None	0%
Robert Edwin C. Lim	1	None	0%
Gerardo C. Garcia	1	None	0%
TOTAL*	4,259,320	6,470,774,606	76.25%

The above information on shareholding is updated as of 21 June 2013.
 Five hundred ten (510) out of the five hundred eleven (511) shares are registered in the books of the Company under "MIGUEL B. VARELA &/OR CECILIA M. VARELA."

- 2) Chairman and CEO
  - (a) Do different persons assume the role of Chairman of the Board of Directors and CEO? If no, describe the checks and balances laid down to ensure that the Board gets the benefit of independent views.

Yes	No	

Identify the Chair and CEO:

Chairman of the Board	Andrew L. Tan – Chairman
CEO/President	Andrew L. Tan - CEO
CEO/President	Ferdinand T. Santos – President

Article IV, Section 2, of Amended By-Laws of the Company provides that the Chairman shall also be the CEO and his main responsibility is to define the strategic vision of the Company and align its operations to said vision. He guides the Board in formulating the objectives of the Company, and assists in establishing the operating policies and developing the means to achieve the objectives.

Significantly, the administration and direction of the day-to-day affairs of the Corporation are reposed in the President, per Article IV, Section 4, of the Amended By-Laws of the Company. The President has the general supervision and management of the business affairs and property of the Company, and ensures that the administrative and operational policies are carried out under his supervision and control. The President is also a director of the Company and, as such, is able to provide the Board with timely and first-hand feedback on the effectiveness of the policies that the Board adopts.

Thus, notwithstanding, that the roles of Chairman and CEO are assumed by the same person, the concentration of the administrative functions in the person of the President ensures that the Board gets the benefit of independent views in formulating, evaluating, and assessing the

effectiveness of the policies of the Company.

#### (b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

0	Chairman and Chief Executive Officer 🛫	President
Role	Defines the strategic vision of the Corporation. Assists the Board in formulating company objectives and developing means for their attainment.	Administers and directs the day- to-day business affairs of the Corporation.
Accountabilities	Accountable for aligning the policies, objectives, and goals of the Company to its vision.	Accountable for the overall operations, and current profitability.
Deliverables	Company vision; sound and aligned policies, objectives, and goals.	Projects, plans, programs, and operating budgets for approval by the Board.

## 3) Explain how the board of directors plan for the succession of the CEO/Managing Director/President and the top key management positions?

The Board engages the expertise of the Organization Development Department of the Company to craft the requisite human resource programs that are essential to the creation of a viable and effective succession planning for management. These programs encompass a spectrum of human resource tools and processes that will be integrated in the Company's policies, procedures, and practices for selection, hiring, and training.

Under these programs, employees with relevant skill sets and utmost potential for advancement and growth are identified and given development experiences and training that will prepare them for greater opportunities and responsibilities in the Company.

The Board also looks beyond the internal organization of the Company and is open to sourcing from outside to ensure that the best candidates for any top key management position are properly considered, for the mutual benefit of the Company, its clients, and its stakeholders.

### 4) Other Executive, Non-Executive and Independent Directors

## Does the company have a policy of ensuring diversity of experience and background of directors in the board? Please explain.

The Company has no written policy on this matter but the diversity of experience and background is considered in the nomination process. The present composition of the Board will show that most if not all of the members have extensive experience and proficiency in the core business of the Company which they obtained from their respective stints as executives of companies in the real estate industry where the Company belongs. Their diversity in experience and background reveals itself in the market segment that such other companies cater to, and the varied landscapes of such companies' known projects with challenges and settings that are unique for every project. The members of the Board also come from diverse backgrounds as professionals in their respective fields.

# Does it ensure that at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

Yes. Please refer to the answer to the immediately preceding question.

Global-Estate Resorts, Inc. |

Define and clarify the roles, accountabilities and deliverables of the Executive, Non-Executive and Independent Directors:

	Executive	Non-Executive	Independent Director
Role	Administers and directs the operation of the Company	Develops, reviews, and reforms strategies	Develops, reviews, and reforms strategies
Accountabilities	Accountable for the overall operations of the business	Accountable for the effectiveness of the strategies of the Company	Monitors the effectiveness of the strategies of the Company
Deliverables	Projects, plans, programs	Sound policies	Independent analysis

## Provide the company's definition of "independence" and describe the company's compliance to the definition.

"Independence" means freedom from the control of management and absence of business or other relationship which could, or could reasonably be perceived to, materially interfere with the exercise of objective judgment in carrying out one's responsibilities as a director.

The Company scrutinizes the professional, business, and personal affiliations, as well as the professional experience and background, of candidates for independent director. The Company reviews their qualifications as against the Guidelines for Nomination and Election of Independent Directors as contained in SEC Memorandum Circular 16-02, and the provisions of Rule 38 of the Securities Regulations Code.

# Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

The Company has no written policy fixing a 5 consecutive year-term limit for independent directors and governing the second term of independent directors. The Company, however, adheres to and is compliant with SEC Memorandum Circular No. 9, Series of 2011, which governs the term limits for independent directors. The Company abides by the rules imposing the 5 consecutive year-term limit, 2-year cooling-off period, second 5-year term, and the perpetual ban against independent directors who served for 10 years in the same company.

### 5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)

### (a) Resignation/Death/Removal

Indicate any changes in the composition of the Board of Directors that happened during the period:

Name	Position	Date of Cessation	Reason
Cresencio P. Aquino	Independent Director	July 31, 2012	Resignation

### (b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension

Describe the procedures for the selection/appointment, re-election, disqualification, removal, reinstatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

Procedure	Process Adopted	Criteria			
a. Selection/Appointment	制成了 知道 教育委員会 计				
(i) Executive Directors	The Company conducts the nomination process in accordance with the provision of Rule 38 of the Securities Regulation Code (SRC). The Nomination Committee reviews, evaluates, pre-screens, and shortlists all candidates. The Nomination Committee then prepares a Final List of Candidates which is distributed to the shareholders through the filing with the SEC and distribution of an Information Statement prior to the meeting where the election of directors will be had. Only nominees contained in the Final List are eligible for election. A vacancy occurring in the Board other than by removal by stockholders or by expiration of term, is filled by the vote of at least a majority of the remaining directors, if still constituting a quorum, as provided for under Article III of the By- Laws of the Company. If the remaining directors have no more quorum, the vacancy is filled at a regular or special meeting of the stockholders.	The nominees are pre- screened in accordance with screening policies and parameters promulgated by the Nomination Committee pursuant to Rule 38 of the SRC. In formulating such pre- screening policies and parameters, the Nomination Committee uses as guide and framework the different provisions pertaining to the qualifications and disqualifications of directors including independent directors, as found in SEC Memorandum Circular No. 16 (Series of 2002), SEC Memorandum Circular No. 9 (Series of 2011), Article III of the By- Laws of the Company, SRC Rule 38, and Sections 5.2.6 and 5.2.7 of the Company's Revised Manual of Corporate Governance.			
(ii) Non-Executive Directors	-do-	-do-			
(iii) Independent Directors	-do-	-do-			
b. Re-appointment					
(i) Executive Directors	-do-	-do-			
(ii) Non-Executive Directors	-do-	-do-			
(iii) Independent Directors	-do-	-do			
c. Permanent Disqualification	c.Permanent Disqualification				
(i) Executive Directors	A director or a candidate may be disqualified permanently from election/re-election due to any valid ground for permanent disqualification. The grounds and the process	A director or candidate for director may be disqualified from election/re-election permanently when he is engaged in a business that is antagonistic to that of the Company, as defined under			

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	for permanent disqualification are considered/integrated in the nomination process that is adopted by the Nomination Committee, as explained under item (a) of this table. An incumbent director may likewise be removed from office and his term cut-short upon the existence of any of the grounds for permanent disqualification. The procedure for removal of a director with or without cause is as explained under item (e) of this table.	Article III of the By-Laws of the Company, or when any of the grounds for permanent disqualification under Section 5.2.7 of the Revised Manual of Corporate Governance of the Company exists.
(ii) Non-Executive Directors	-do-	-do-
(iii) Independent Directors	-do-	-do-
d. Temporary Disqualification		
(i) Executive Directors	A director or a candidate may be disqualified temporarily from election/re-election due to any valid ground for temporary disqualification. The grounds/process are considered/integrated in the nomination process that is adopted by the Nomination Committee, as explained under item (a) of this table.	A director or candidate for director may be disqualified from election/re-election temporarily when he is engaged in a business that is antagonistic to that of the Company, as defined under Article III of the By-Laws of the Company, or when any of the grounds for temporary disqualification under Section 5.2.7 of the Revised Manual of Corporate Governance of the Company exists.
(ii) Non-Executive Directors	-do-	-do-
(iii) Independent Directors	-do-	-do
e. Removal (i) Executive Directors	The Company applies the provisions of Section 28 of the Corporation Code pertaining to the requirements and procedure for removal of directors. A director may be removed upon the vote of at least 2/3 of the stockholders in a meeting duly called for such purpose.	No specific criteria are set. Removal of any director may be with or without cause, pursuant to Section 28 of the Corporation Code.
(ii) Non-Executive Directors	-do-	-do-
(iii) Independent Directors	-do-	-do-
Battan		*····

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f. Re-instatement	and a state of the	
(i) Executive Directors	The Company has no specific rules governing re- instatement of directors.	The Company has no specific rules governing the re-instatement of directors.
(ii) Non-Executive Directors	-do-	-do
(iii) Independent Directors	-do-	-do-
g: Suspension		
(i) Executive Directors	The Company observes due process and affords the concerned director an opportunity to be heard on any fact or claim that may warrant his suspension from office.	The Company did not lay down specific criteria or grounds for suspension of directors. A director holds a position of trust and confidence. Thus, any act, omission, or event attributed to him which may cause such trust and confidence to wane may be a ground for suspension, if not removal.
(ii) Non-Executive Directors	-do-	-do-
(iii) Independent Directors	-do-	-do

### Voting Result of the last Annual General Meeting

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Name of Director	Votes Received
Andrew L. Tan	More than two-thirds of stockholders present
	or represented by proxy
Wilbur L. Chan	More than two-thirds of stockholders present
	or represented by proxy
Robert John L. Sobrepeña	More than two-thirds of stockholders present
	or represented by proxy
Ferdinand T. Santos	More than two-thirds of stockholders present
	or represented by proxy
Garry V. De Guzman	More than two-thirds of stockholders present
	or represented by proxy
Lourdes T. Gutierrez	More than two-thirds of stockholders present
	or represented by proxy
Robert Edwin C. Lim	More than two-thirds of stockholders present
	or represented by proxy
Gerardo C. Garcia	More than two-thirds of stockholders present
	or represented by proxy
Crescencio P. Aquino	More than two-thirds of stockholders present
	or represented by proxy

### 6) Orientation and Education Program

## (a) Disclose details of the company's orientation program for new directors, if any.

The Company has not devised yet a formal orientation program for new directors.

## (b) State any in-house training and external courses attended by Directors and Senior Management<sup>3</sup> for the past three (3) years:

The Directors did not attend in-house training and external courses during the past three (3) years.

The Company, however, conducted a *Project Management Workshop* for the heads and members of the Contract & Procurement and Project Development & Management Divisions in 2012. It also sent its key officers and managers from Finance Division and from Legal Division to a seminar on *SEC Disclosure Rules* in 2012.

(c) Continuing education programs for directors: programs and seminars and roundtables attended during the year.

Name of Director/Officer	Date of Training	Program	Name of Training Institution
-	-	The Company has not designed yet a continuing education programs for directors.	-

- **B.** CODE OF BUSINESS CONDUCT & ETHICS
- 1) Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

Business Conduct & Ethics	Directors	Senior Management Employees
(a) Conflict of Interest	A director should avoid situations that may compromise his impartiality. If an actual or potential conflict of interest may arise on his part, a director should fully and immediately disclose it and should not participate in the decision-making process, or should seriously consider resigning if there exists a continuing material conflict of interest.	Officers and other employees of the Company are liable for violation of the Employee Handbook if they are found guilty of engaging in competitive operations or business similar to those of the Company.
(b) Conduct of Business and Fair Dealings	A director should conduct fair business transactions with the Company and ensure that his personal	Officers and other employees of the Company are liable for violation of the Employee Handbook if they are found guilty of committing acts of inefficiency, incompetence, and negligence relative to their accountabilities; committing petty or other

<sup>&</sup>lt;sup>3</sup> Senior Management refers to the CEO and other persons having authority and responsibility for planning, directing and controlling the activities of the company.

(c) Receipt of gifts from third parties	interest does not bias, conflict, or prejudice Board decisions. A director should not use his position to profit or gain some benefit or advantage for himself and/or his related interests.	acts of dishonesty; offering or accepting anything of value in exchange for a job, work assignment, favorable work location or condition of employment; or obtaining or attempting to obtain materials based on fraudulent or falsified order and conspiracies with persons doing so, in which the Company has suffered or stands to suffer monetary loss or improper withdrawing of company records, equipment, tools, or other assets from company premises without authority; or engaging or conniving anomalous transactions. Officers and other employees of the Company are liable for violation of the Employee Handbook if they are found guilty of accepting directly or indirectly of sum of money, commission, offer, promises in consideration of any act, decision on service, connected with the performance of an employee's duties, and also if found guilty of entering into arrangements with suppliers, customers or guests to obtain "kickbacks" or other preferential treatment.
(d) Compliance with Laws & Regulations	A director should acquire a working knowledge of the statutory and regulatory requirements affecting the Company.	All officers and other employees are given the benefits mandated by law including but not limited to those affecting wages, hours, and conditions of work.
(e) Respect for Trade Secrets/Use of Non-public Information	A director should secure and keep confidential all non- public information he may acquire or learn by reason of his position as director. He should not reveal confidential information to unauthorized persons without authority of the Board.	Officers and other employees of the Company are liable for violation of the Employee Handbook if they are found guilty of unauthorized disclosure of confidential information which includes but not limited to, company records, trade secrets, financial operations statements and other company documents to other companies or persons, whether competitor not.
(f) Use of Company Funds, Assets and Information	A director should act judiciously. Before deciding on any matter brought before the Board, a director should carefully evaluate the issues and, if necessary, make inquiries and request clarification.	Officers and other employees of the Company are liable for violation of the Employee Handbook if they are found guilty of using company time, premises, vehicles, tools, equipment, or materials for personal benefit, and for unauthorized use of company facilities.
(g) Employment & Labor Laws &	A director should acquire a working	All officers and other employees are given the benefits mandated by law including but not

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Policies	knowledge of the statutory and regulatory requirements affecting the Company.	limited to those affecting wages, hours, and conditions of work.	
(h) Disciplinary action	In case of violation of the Company's Revised Manual of Corporate Governance, a director of the Company shall be meted with the following penalties: reprimand, for first violation; suspension for second violation, the duration of which shall depend on the gravity of the violation; and removal from office, as maximum penalty, in case of third violation.	The sanctions against directors for violation of the Revised Manual of Corporate Governance likewise apply to officers and other employees of the Company. In addition, officers and other employees of the Company are liable for violation of applicable provisions under the Employee Handbook, and may face penalties ranging from reprimand to termination, depending on the seriousness of the acts committed. All employees who are charged with any violation of the Employee Handbook are entitled to due process of law.	
(i) Whistle Blower	The Company has not a	adopted yet any formal policy on whistle blower.	
(j) Conflict Resolution	The Company has not adopted yet any formal policy and procedure on resolution of conflicts involving directors. As to officers and other employees, the Company has a grievance procedure laid-out in the Employees' Handbook.		

# 2) Has the code of ethics or conduct been disseminated to all directors, senior management and employees?

Copies of the Employee Handbook which contains the Employee's Code of Discipline are disseminated to all senior management and employees. The contents of the Employee Handbook are explained to new employees as part of their orientation.

## 3) Discuss how the company implements and monitors compliance with the code of ethics or conduct.

The Company implements and monitors compliance through its Human Resource Division, with the support of the Division Heads who are tasked with cascading Company policies to the employees and monitoring their adherence to the policies.

### 4) Related Party Transactions

(a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transactions between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board.

Related Party Transactions	Policies and Procedures
(1) Parent Company	Related party transactions shall be conducted in terms
(2) Joint Ventures	that are at least comparable to normal commercial practices to safeguard the best interest of the Company,
(3) Subsidiaries	its shareholders and creditor. Transactions with related
(4) Entities Under Common Control	parties are monitored and disclosed in the notes to the
(5) Substantial Stockholders	financial statements of the Company.
(6) Officers including spouse/children/siblings/parents	
<ul><li>(7) Directors including spouse/children/siblings/parents</li></ul>	
(8) Interlocking director relationship of Board of Directors	

### (b) Conflict of Interest

### (i) Directors/Officers and 5% or more Shareholders

Identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders may be involved.

	Details of Conflict of Interest (Actual or Probable)
Name of Director/s	
Name of Officer/s	None.
Name of Significant Shareholders	

### (ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officers and significant shareholders.

	Directors/Officers/Significant Shareholders
Company	In compliance with disclosure requirements of related accounting standards and the Securities Regulation Code
Group	reporting requirements, we promptly and properly disclose to the public all material information, including all related party transactions through detailed disclosures provided in the related Notes to financial statements (Note 19. Related Party Transactions) SEC Form 17-A, Annual Report and SEC's Form 20-IS, Definitive Information Statement,

- 5) Family, Commercial and Contractual Relations
  - (a) Indicate, if applicable, any relation of a family,<sup>4</sup> commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

<sup>&</sup>lt;sup>4</sup> Family relationship up to the fourth civil degree either by consanguinity or affinity.

Names of Related Significant Shareholders	Type of Relationship	Brief Description of the Relationship
n/a	n/a	n/a

(b) Indicate, if applicable, any relation of a commercial, contractual or business nature that exists between the holders of significant equity (5% or more) and the company:

Names of Related Significant Shareholders	Type of Relationship	Brief Description
Alliance Global Group, Inc. (AGI)	Parent Company	Provide advances
Fil-Estate Management, Inc. (FEMI)	Significant Shareholder	Provide advances

# (c) Indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the company:

Name of Shareholders	% of Capital Stock affected (Parties)	Brief Description of the Transaction		
The Company is not aware of any shareholder agreement or similar arrangement which may impact on the control, ownership and strategic direction of the Company,				

### 6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

	Alternative Dispute Resolution System	
Corporation & Stockholders	No conflicts or differences arose during the last three (3) years between the Company and its stockholders. The Company will study a system to adopt for alternative resolution of disputes.	
Corporation & Third Parties	The Company explores and negotiates amicable settlement through its Customer Relations Department and its Offsetting Department. The conflicts or differences with third parties usually involve buyers of different projects of the Company, and contractors or suppliers.	
Corporation & Regulatory Authorities	Conflicts or differences that arose between the Company and regulatory authorities during the last three (3) years were resolved through dialogues and technical conferences, and the agencies' own alternative dispute resolution mechanisms, where applicable.	

### C. BOARD MEETINGS & ATTENDANCE

### 1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

Notices of meetings of Board of Directors specifying the date, time, and place, are communicated to the members in accordance with the provision of Article III, Section 5, of the By-Laws. Regular meetings of the Board of Directors are held once every quarter, in accordance with the provisions of Section 4 of the same Article.

### 2) Attendance of Directors

Board	<u>Name</u>	Date of Election	No. of Meetings Held during the year	No. of Meetings Attended	%
Chairman	Andrew L. Tan	12 Jan. 2011	17	17	100
Member	Robert John L. Sobrepeña	12 Jan. 2011	17	17	100
Member	Ferdinand T. Santos	12 Jan. 2011	17	17	100
Member	Wilbur L. Chan	01 Aug. 2011	17	17	100
Member	Lourdes T. Gutierrez	30 June 2011	17	17	100
Member	Garry V. De Guzman	12 Jan. 2011	17	17	100
Member	Robert Edwin C. Lim	30 June 2011	17	17	100
Independent	Cresencio P. Aquino*	12 Jan. 2011	17	8	100
Independent	Miguel B. Varela**	28 Sept. 2012	17	5	100
Independent	Gerardo C. Garcia	1 Aug. 2011	17	17	100

Resigned on 31 July 2012

Elected on 28 September 2012 to serve the unexpired term of Atty. Cresencio Aquino

## 3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times?

The non-executive directors do not have a separate meeting during the year without the presence of any executive director.

## 4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain.

Article III, Section 6, of the Amended By-Laws of the Corporation provides that a majority of the number of directors as fixed in the Articles of Incorporation shall constitute a quorum for the transaction of corporate business, while every decision of at least *a majority* of the directors present at a meeting at which a quorum is present shall be valid as a corporate act, except for the election of officers which requires the vote of a majority of all the members of the Board.

- 5) Access to Information
  - (a) How many days in advance are board papers<sup>5</sup> for board of directors meetings provided to the board?

Board papers for Board of Directors' meetings are provided to the Board one day in advance.

<sup>&</sup>lt;sup>5</sup> Board papers consist of complete and adequate information about the matters to be taken in the board meeting. Information includes the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

### (b) Do board members have independent access to Management and the Corporate Secretary?

Board members have independent access to Management and the Corporate Secretary insofar as access to information is concerned. They can request for information that they need in order to arrive at intelligent decision on matters requiring their approval.

# (c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc?

The Corporate Secretary shall maintain and shall have custody of the Company books and records, and shall be the recorder of the Company's formal actions and transactions, according to Article IV, Section 7, of the Amended By-Laws. The specific duties of the Corporate Secretary are to record or to see the proper recording of the minutes and transactions of all meetings of the directors and stockholders, maintain minute books in the form and manner required by law, attest to all corporate documents requiring such attestation, attend to the giving and serving of all notices of the Company required by law or by the By-Laws to be given, certify to such corporate acts/documents/certificates and make reports or statements as may be required of him by law or by government rules and regulations, act as inspector at the election of directors, sign certificates of stock, and perform other duties as are incident to his office or as may be assigned to him by the Board of Directors or President.

The Corporate Secretary also has the responsibility to secure the complete agenda before each Board meeting and to notify the members of the Board prior to each meeting and ensure that they have before them accurate information that will enable them to arrive at intelligent decision on matters requiring their approval.

The role of the Corporate Secretary, however, does not expressly include facilitating the training of directors, keeping directors updated regarding any relevant statutory and regulatory changes. These tasks, however, may be assigned to him anytime by either the Board of Directors or President as part of the other duties that are incidental to his office.

## (d) Is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in the negative.

The Corporate Secretary need not be formally trained in legal, accountancy, or company secretarial practices, but, if not discharging the functions of general counsel, must possess a working knowledge of legal principles and be aware of the operations of the laws, rules and regulations necessary in the performance of his duties and responsibilities. He must also have a working knowledge of financial and accounting principles and of the operations of the Company.

### (e) Committee Procedures

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

No

Yes	X	
(in the case of Audit	Committ	tee members)

Committee	Details of the procedures
Executive	n/a (No Executive Committee was organized for 2012.)
Audit	The Audit Committee shall have the authority to conduct or order the investigation into any manner within the scope of its responsibilities. The Committee may invite members of management, organization staff, the Internal Audit Group or external auditor to attend and provide pertinent information or data.
	The Audit Committee shall have full access to management, personnel and records in the performance of its duties and responsibilities.
Nomination	There are no detailed procedures. The Committee members have full access to management, personnel, and records, and can request for information that they need in order to arrive at intelligent decision on matters requiring their action.
Remuneration	-do-
Others (specify)	n/a

### 6) External Advice

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Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

Procedures	Details
There are no detailed procedures. The Board may seek external professional or technical opinion or advice as it deems necessary in connection with any matter which is pending before the Board, and which opinion or advice the members may consider in their individual assessment and evaluation of the issues.	n/a

### 7) Change/s in existing policies

Indicate, if applicable, any change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for the change:

Existing Policies	Changes	Reason
-	There were no changes in existing policies which had an effect on the business of the company.	-

### D. REMUNERATION MATTERS

### 1) Remuneration Process

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers:

Process	CEO	Top 4 Highest Paid Management. Officers			
(1) Fixed remuneration	None	Company salary structure, market rates used as a guide, salary adjustment based on performance and changes in responsibilities and authorities.			
(2) Variable remuneration	None				
(3) Per diem allowance	None				
(4) Bonus	None Based on approval of the Board				
(5) Stock Options and other financial instruments	The Executive Stock Option Plan shall be administered by the Executive Compensation Committee, who shall determine the eligible participants of the Plan for a particular calendar year, the number of shares to be covered by each option so granted, the formula to be used in determining the number of shares, the vesting percentage and vesting schedule of the options and other relevant matters, taking into consideration the grantees responsibilities, nature and value of their services and accomplishments, and their present and potential contribution to the success of the Company.				
(6) Others (specify)	None				

## 2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy on remuneration and the structure of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

<b></b>	Remuneration Policy	Structure of Compensation Packages	How Compensation is Calculated
Executive Directors	Follow company's salary structure, benefit package and Board approved rate/package	Compensation package is composed of basic monthly salary plus number of months bonus as approved by the Board	divided by 313 days for daily rate
Non-Executive Directors	Each director receiv meetings of the Boar	ved a reasonable per diem d of Directors	

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-in-kind and other emoluments) of board of directors? Yes.

Provide details for the last three (3) years.

Remuneration Scheme	Date of Stockholders' Approval
Executive Stock Option Plan(ESOP) for Executive Directors	November 08, 2011

### 3) Aggregate Remuneration

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Complete the following table on the aggregate remuneration accrued during the most recent year:

Remuneration Item		Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors
(a) Fi	ixed Remuneration	8,330,000	-	-
(b) V	ariable Remuneration	-	• •	*
(c) P	er diem Allowance	200,000	. 150,000	100,000
(d) B	onuses	385,000	-	-
0	tock Options and/or other financial nstruments	100,000,000 stock options	-	-
(f) C	Others (Specify)	-	-	-
i	Total	8,965,000	100,000	100,000

	Other Benefits	Executive Directors	Non-Executive Director (other than independent directors)	Independent Directors
1)	Advances	-	-	-
2)	Credit granted	-	-	-
3)	Pension Plan/s Contributions	-	-	-
(d)	Pension Plans, Obligations incurred	-	-	-
(e)	Life Insurance Premium	2,040	-	
(f)	Hospitalization Plan	22,628	-	-
(g)	Car Plan	-	-	-
(h)	Others (Specify)	-	-	-
	Total	24,668	_	-

### 4) Stock Rights, Options and Warrants

### (a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

Director's Name	Number of Direct Option/Rights/ Warrants	Number of Indirect Option/Right s/ Warrants	Number of Equivalent Shares	Total % from Capital Stock
Andrew L. Tan 25,000,000		-	25,000,000	0.30%
Robert John L. 25,000,000 Sobrepeña		•	25,000,000	0.30%
Wilbur L. Chan	25,000,000	-	25,000,000	0.30%
Ferdinand T. Santos 25,000,0		-	25,000,000	0.30%

### (b) Amendments of Incentive Programs

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the Annual Stockholders' Meeting:

Incentive Program	Amendments Date of Stockholders' Approv	
No amendments or disco	ontinuance of any incentive p	program was introduced.

### 5) Remuneration of Management

Identify the five (5) members of management who are <u>not</u> at the same time executive directors and indicate the total remuneration received during the financial year:

Name of Officer/Position	Total Remuneration
Roberto S. Roco – Senior Vice President(SVP) and Chief Finance Officer	
Atty. Emelyn C. Martinez – SVP for Legal	
Jennifer Romualdez – Vice President for Contracts and Procurements	6,681,629
Catherine Marcelo – Vice President for HR and Corporate Services	
Abraham Mercado – Vice President for Marketing	

### E. BOARD COMMITTEES

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### 1) Number of Members, Functions and Responsibilities

Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:

No. of Members		. of Member	s.			·	
Committee	Executive Director (ED)	Non- executive Director (NED)	Independ ent Director (ID)	Committee Charter	Functions	Key Responsibilities	Power
Audit		0 to 2 f members i ild be an in	1 s 3 one of	With an existing Committee Charter	Oversight responsibiliti es for the financial reporting process, internal control, risk management, internal audit, external audit, management and legal, tax and regulatory compliance	Financial reporting, risk management, internal control, internal audit, external audit	Authority to conduct or order the investigation into any matter within the scope of its responsibilit ies.
Nomination	9	0 to 2 f members i ild be an in		No existing Committee charter	Review, evaluation, pre-screening and shortlisting of all candidates nominated to become a member of the Board of Directors	Nomination and preparation of Final List of Candidates for election to the Board of Directors	Authority to inquire into the qualification s and disqualificati ons of the nominees
Remuneration		0 to 2 of directors is uld be an ind director.		No existing Committee charter	Establishmen t of a formal and transparent procedure for developing a policy on executive remuneration and for fixing remuneration packages of corporate officers and directors; oversight	Development of policies on remuneration of officers and directors	Authority to review existing Human Resources Developmen t or Employee Handbook to strengthen provision on conflict of interest, salaries and benefits policies, etc.

	remuneration of senior management and other key personnel	
Others (specify)	n/a	

### 2) Committee Members

### (a) Executive Committee

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman	The Board did not	n/a	n/a	n/a	n/a	n/a
Member (ED)	organize an Executive					·
Member (ED)	Committee in 2012.					
Member (NED)	Urgent matters that needed to be resolved were attended to by the					
Member (ID)	Board by conducting Special Meetings.					

### (b) Audit Committee

Office	Name	Date of Appointment	No. of Meeting s Held*	No. of Meetings Attended**	%	Length of Service in the Committee
Chairman	Miguel B. Varela (1D)	Sept. 28, 2012**	1	1	100 %	3 mos.
Member (ED)	n/a					
Member (NED)	Lourdes T. Gutierrez	June 28, 2012	1	1	100 %	About 6 mos.
Member (ID)	Gerardo C. Garcia	June 28, 2012	1	1	100 %	About 6 mos.
Member	n/a					

\* Covers the period June to December 2012 only since members of the Committee were elected during the Organizational Meeting of the Board which was held after the Annual Meeting on June 28, 2012.

\*\* Replaced a resigned director.

### Disclose the profile or qualifications of the Audit Committee members.

Below are the profile or qualifications of the Audit Committee members:

MIGUEL B. VARELA, Filipino, 73 years old, was elected as Independent Director on 28 September 2012. He has been an Independent Director of Megaworld Corporation since June 2006. He is presently the President of the Philippine Chamber of Commerce and Industry (PCCI) was formerly President and now presently Director of Manila Bulletin Publishing Corporation, Director of Ausphil Tollways Corporation, Director, NPC Alliance Corporation, Vice Chairman Richmonde Hotel, among others. Chairman of the Employers Confederation of the Philippines

(ECOP), Board of Trustee of Philippines Trade Foundation, Inc. Chairman of Pribadong Institusyon Laban sa Kahirapan (PILAK). Chairman of the Philippine Association of Voluntary Arbitration Foundation (PAVAF), and Vice Chairman of Philippine Dispute Resolution Center, Inc. (PDRCI). He is also the Vice President of the International Labor Organization, Inc., and Vice Chairman and Trustee, Foundation for Crime Prevention. He is an accredited international arbitrator of the Paris-based International Court of Arbitration. A member of the Philippine Bar, he pursued his Bachelor of Laws in the Ateneo de Manila Law School and his Associate in Liberal Arts from the San Beda College. He attended a Top Management and Productivity Program from the Asian Institute of Management (AIM) as well as special courses sponsored by ILO, Geneva, Switzerland, Asian Productivity Organization (APO), and the Nikkeren, Japan, covering areas of Managerial Management and Organizational Development, Productivity, Legal Management, Labor and Industrial Relations, Development of SME's among others. He is a member of the Philippine Bar Association, a Commissioner of the Consultative Commission on Constitutional Reform and a Lifetime Member of the Philippine Constitution Association (PHILCONSA). He is the recipient of various awards and citations such as San Beda College's Outstanding Alumni Award for Business Leadership, and San Beda Hall of Fame Awardee. Presidential Medal of Merit for Outstanding Service to the Republic of the Philippines, Tamaraw Leadership Award, Katipunan Leadership Award and Leadership Award from ECOP, PCCI and ASEAN Productivity Organization and Confederation of Asia-Pacific Chamber of Commerce and Industry (CACCI) Medallion for Distinguished Service Award. He was also conferred by the Central Luzon State University with the degree of Doctor of Humanities (honoris causa), and by the Eulogio "Amang" Rodriguez University of Science and Technology with a Doctorate in Business Technology (honoris causa).

LOURDES T. GUTIERREZ, Filipino, 49 years old, was elected as Director of the Company on 30 June 2011. She is currently the Chief Operating Officer of Megaworld Corporation. Ms. Gutierrez joined Megaworld in 1990. She is a Certified Public Accountant and is a member of Megaworld's Management Executive Committee. Ms. Gutierrez graduated Cum Laude from the Far Eastern University with the degree of Bachelor of Science Major in Accounting. She is the Chairman of Megaworld's property management arm, First Oceanic Property Management, Inc. and Eastwood Cinema 2000, Inc. She is currently the Director and Vice Chairman of Suntrust Properties, Inc., also a Director of Forbes Town Properties & Holdings, Inc., Megaworld Resort Estates, Inc., Megaworld Homes, Inc., Oceantown Properties, Inc., Palm Tree Holdings & Development Corporation, Eastwood Cyber One Corporation, Prestige Hotels & Resorts, Inc., and Lucky Chinatown Cinemas, Inc. She is a trustee and Corporate Secretary of Megaworld Foundation, Inc. Prior to joining Megaworld, she was Audit Manager of Philippine Aluminum Wheels, Inc. and Senior Auditor in Cabanero Katigbak Clemente & Associates and RubberWorld Philippines.

GERARDO GARCIA, Filipino, 71 years old, was elected as Independent Director of the Company on 01 August 2011. He concurrently serves as Independent Director in the boards of Megaworld Corporation since June 1994, and Empire East Land Holdings, Inc. since October 1994. He is also a Director of Megaworld Land, Inc., Suntrust Properties, Inc. and Philippine Tech. & Development Ventures, Inc. From October 1994 to December 1997, Mr. Garcia served as President of Empire East Land Holdings, Inc. Prior to joining Empire East Land Holdings, Inc., Mr. Garcia served as Executive Vice President of UBP Capital Corporation. He holds a bachelor's degree in Chemical Engineering and a Masters Degree in Business Administration from the University of the Philippines.

### Describe the Audit Committee's responsibility relative to the external auditor.

The Audit Committee reviews and evaluates the professional qualifications, performance and independence of the external auditor and the lead partner; reviews and approves with the external auditor, before the audit commences, the nature and scope of the audit plans, including scope, audit resources and expenses, and reporting obligations; reviews and approves the fees, remuneration and terms of engagement of the external auditor for audit and non-audit services; evaluates and approves non-audit work by external auditor, including the fees payable therefor, and evaluates any non-audit work undertaken to ensure that the same does not conflict with audit functions; reviews the reports or communications of the external auditors as to critical

policies, alternative treatments, observations on internal controls, audit adjustments, independence, limitations on the audit work set by the management and other material issues that affect the audit and financial reporting; ensures that the external auditor complies with auditing standards; and, ensures that the external auditor or the lead, engagement, or handling partner having primary responsibility for the audit or review of the Corporation is changed every five (5) years or earlier.

### (c) Nomination Committee

Office	Name	Date of Appointme nt	No. of Meetings Held in 2012*	No. of Meetings Attended in 2012	%	Length of Service in the Committ ee
Chairman	Miguel B. Varela (ID)	September 28, 2012**	1	n/a	n/a	3 mos.
Member (ED)	Wilbur L. Chan	June 28, 2012	1	1	100 %	About 6 mos.
Member (NED)	n/a					
Member (ID)	n/a					
Member (ED)	Garry V. De Guzman	June 28, 2012	1	1	100 %	About 6 mos.

\* Covers the period June to December 2012 only since members of the Committee were elected during the Organizational Meeting of the Board which was held after the Annual Meeting on June 28, 2012.

\*\* Replaced a resigned director.

### (d) Remuneration Committee

Office	Name	Date of Appointment	No. of Meeting s Held in 2012 *	No. of Meetings Attended	%	Length of Service in the Committ ee
Chairman	Miguel B. Varela (ID)	September 28, 2012**	0	n/a	n/a	3 mos.
Member (ED)	Andrew L. Tan	June 28, 2012	0	n/a	n/a	About 6 mos.
Member (NED)	Garry V. de Guzman	June 28, 2012	0	n/a	n/a	About 6 mos.
Member (ID)	n/a					
Member	n/a					

\* Covers the period June to December 2012 only since members of the Committee were elected during the Organizational Meeting of the Board which was held after the Annual Meeting on June 28, 2012.

\* The last meeting held by the Remuneration Committee was in February 2013 which date is not covered by this ACGR 2012.

\*\* Replaced a resigned director.

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### (e) Others (Specify)

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## Provide the same information on all other committees constituted by the Board of Directors:

Office	Name	Date of Appointme nt	No. of Meeting s Held	No. of Meeting s Attende d	%	Length of Service in the Committe e
Chairman	There are no other committees constituted by the Board.	-	-	-	-	-
Member (ED)	-	-	•	-	-	
Member (NED)	-	-	-	-	-	-
Member (ID)	-	-	-	-	-	•
Member	-		ļ			<u> </u>

### 3) Changes in Committee Members

Indicate any changes in committee membership that occurred during the year and the reason for the changes:

Name of Committee	Name	Reason
Audit	Cresencio P. Aquino	Resignation
Nomination	Crescencio P. Aquino	Resignation
Remuneration	n/a	n/a
Others (specify)	n/a	n/a

### 4) Work Done and Issues Addressed

Describe the work done by each committee and the significant issues addressed during the year.

Name of Committee	Work Done	Issues Addressed
Executive	The Executive Committee was not organized in 2012. Urgent matters which required resolution were addressed by the Board through the conduct of special meetings.	n/a
Audit	Recommendation of external auditor; review of scope of work of the external auditor, fees, and terms of engagement; recommendation on the approval of the financial statement; approval of an Audit Committee Charter	Appointment of External Auditor; Financial Statements; Audit Committee Charter
Nomination	Preparation of Final List of Candidates; recommendation of a candidate to the Board to replace the independent director who resigned middle of the year.	Election of directors; replacement for the independent director who resigned
Remuneration	Recommendation on the grant of stock options pursuant to the	ESOP

	Executive (ESOP) ado	Stock pted in N	Option November	Plan 2011	
Others (specify)	n/a				n/a

### 5) Committee Program

Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

Name of Committee	Planned Programs	Issues to be Addressed
Executive	The planned programs will be identified once the Committee is organized and members are elected.	identified once the Committee is
Audit	Preparation of an Internal Audit Plan Implementation of learning	internal control system
	programs on improving audit consciousness and compliance;	
Nomination	Pre-screening of qualifications of all nominees to the Board	To ensure all nominees are qualified
Remuneration	Evaluation of existing renumeration policy on executive compensation	To rationalize compensation
Others (specify)	n/a	n/a

#### F. RISK MANAGEMENT SYSTEM

### 1) Disclose the following:

(a) Overall risk management philosophy of the company;

The Board and Management team remain firmly committed to the effective management and mitigation of strategic operational, financial and compliance related risks throughout the organization.

(b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;

The directors have reviewed the effectiveness of the risk management system and ensure the adequacy.

(c) Period covered by the review;

Year 2012

(d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness;

The risk management system is reviewed annually.

(e) Where no review was conducted during the year, an explanation why not.

Not applicable.

### 2) Risk Policy

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(a) Company

Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

Risk Exposure	Risk Management Policy	& Objective T
Liquidity Risk	The Company manages its liquidity needs by carefully monitoring scheduled debt servicing payment for long-term financial liabilities as well as cash outflows due in a day-to- day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week, as well as on the basis of a rolling 30-day projection. Long-term needs for a six month and one-year period are identified monthly.	The Company maintains cash to meet its liquidity requirements for up to 60-day period. Excess cash is invested in time deposits or short-term marketable securities. Funding for long- term liquidity needs is additionally secured by an adequate amount of committed credit facilities and ability to sell long term financial assets.
Credit Risk	The company deals only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payment are received to mitigate credit risk and continuously monitors defaults of customers and counterparties.	To collect accounts receivable on time and generate cash.
Delay in government approvals, licenses and permits may affect the target completion of each project.	The Company is taking every effort to ensure that it will comply with all the requirements in a timely and orderly manner in securing the approval, permits and licenses.	No delays in obtaining government permits, approvals and clearances.
Interest Risk	To mitigate exposure to interest rate risk the Company actively monitors and manages within pre-determined limit prescribed by management the mixed of fixed and floating-rate borrowings, its debt maturity profile, as well as the amount of debt the Company has or can prospectively have outstanding with any one of its relationship banks	To reduce the overall interest expense and exposure to changes in interest rates.
Foreign Currency Risk	Foreign currency risk is avoided by limiting its obligations to Peso denominated obligations.	Avoid foreign currency risk on foreign currency obligation.

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### (b) Group

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Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

Risk Exposure	Risk Management Policy	
Liquidity Risk	The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payment for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week, as well as on the basis of a rolling 30-day projection. Long-term needs for a six month and one-year period are identified monthly.	The Company maintains cash to meet its liquidity requirements for up to 60-day period. Excess cash is invested in time deposits or short-term marketable
Credit Risk	The Group deals only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payment are received to mitigate credit risk and continuously monitors defaults of customers and counterparties.	To collect accounts receivable on time and generate cash.
Delay in government approvals, licenses and permits may affect the target completion of each project.	The Group is taking every effort to ensure that it will comply with all the requirements in a timely and orderly manner in securing the approval, permits and licenses.	No delays in obtaining government permits, approvals and clearances.
Interest Risk	To mitigate exposure to interest rate risk the Group actively monitors and manages within pre-determined limit prescribed by management the mixed of fixed and floating-rate borrowings, its debt maturity profile, as well as the amount of debt the Group has or can prospectively have outstanding with any one of its relationship banks	To reduce the overall interest expense and exposure to changes in interest rates.
Foreign Currency Risk	Foreign currency risk is avoided by limiting its obligations to Peso denominated obligations.	Avoid foreign currency risk on foreign currency obligations.

### (c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

**Risk to Minority Shareholders** While there is a risk that the controlling shareholders' voting power may be restrictive or authorize preferences, the Board is committed to respect the rights of the shareholders as provided for in the Corporation Code. These include the *right to vote on all matters that require their consent or approval*, such that a director shall not be removed without cause if it will deny minority shareholders representation in the Board.

### 3) Control System Set Up

### (a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management and Control (Structures, Procedures, Actions Taken)
Liquidity Risk/ Interest Risk/ Foreign Currency Risk	The Board oversees fund management. Monitor and control risk exposure. Assesses the stability of financing/investing institution that we will place our excess cash	Assess day-to-day, week-to-week and 30 days fund requirements. Monitor the availability of funds based on the requirements of the Company. Invest the excess funds in a reputable institution at low risk. Closely monitor the debt portfolio and foreign currency denominated asset and liability.
Credit Risk	The Board through the credit committee assesses the capability of buyer to pay.	The credit committee will evaluate buyer if it is capable to pay in accordance with the Company's terms of payment. Established accreditation with different banks that will provide bank loan to our buyers.
Delay in government approvals, licenses and permits may affect the target completion of each project.	The Board monitors that the company secures all government approvals for permits and licenses. Oversees that the company follows all government regulations.	The Company closely monitors the approval of government permits and licenses and continuously comply to all government regulations in order for us to have no delays in securing government permits.

### (b) Group

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## Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

	Risk Assessment (Monitoring and Measurement - Process)	Risk Management and Control (Structures, Procedures, Actions Taken)
Liquidity Risk/ Interest Risk/ Foreign Currency Risk	The Board oversees fund management. Monitors and controls risk exposure. Assesses the stability of financing/investing institution that we will place our excess cash	Assess day-to-day, week-to-week and 30 days fund requirements. Monitor the availability of funds based on the requirements of the Company. Invest the excess funds in a reputable institution at low risk. Closely monitor the debt portfolio and foreign currency denominated asset and liability.
Credit Risk	The Board through the credit committee assesses the capability of buyer to pay.	The credit committee will evaluate buyer if it is capable to pay in accordance with the Company's terms of payment. Established accreditation with different banks that will provide bank loan to our buyers.
Delay in government approvals, licenses and permits may affect the target completion of each project.	The Board monitors that the company secures all government approvals for permits and licenses. Oversees that the company follow all government regulations.	The group closely monitor the approval of government permits and licenses and continuously comply to all government regulations in order for us to have no delays in securing government permits.

### (c) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

Committee/Unit	Control Mechanism	Details of its Functions
Audit Committee	Assists the Board in fulfilling its oversight responsibilities for financial reporting process, system of internal control, audit process and the Company's process for monitoring compliance with laws and regulations and the code of conduct.	auditors whose report they review; monitor the system of internal controls and corporate compliance with
#### G. INTERNAL AUDIT AND CONTROL

#### 1) Internal Control System

#### Disclose the following information pertaining to the internal control system of the company:

#### (a) Explain how the internal control system is defined for the company;

The Audit Committee assists the Board in fulfilling its oversight responsibilities for the financial reporting process, internal control, risk management, internal audit, external audit, management and legal, tax and regulatory compliance while the Management is responsible for the implementation of the internal control system of the Company.

## (b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;

There is an ongoing review on the effectiveness of the internal control system.

(c) Period covered by the review;

Year 2012 and current period.

(d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and

The Audit Committee reviews periodically the adequacy and effectiveness of the internal control system of the Company and the criteria used for assessment.

(e) Where no review was conducted during the year, an explanation why not.

n/a

- 2) Internal Audit
  - (a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of internal audit work and other details of the internal audit function.

Role 1. Evaluating the reliability and	Scope All financial	Indicate Whether In- house or Outsource Internal Audit Function In-house	Name of Chief Internal Auditor/Auditing Firm Maria Teresa S. Pasoot	Reporting process Periodically
integrity of financial information.	information			
mior mation.				
2. Evaluating the effectiveness and efficiency of operations	Policies and procedures	In-house	Maria Teresa S. Pasoot	Periodically

and compliance with established policies and procedures.				
3. Evaluating the means of safeguarding assets and verifying the existence of such assets.	Company assets	In-house	Maria Teresa S. Pasoot	Periodically
4. Evaluating specific operations at the request of the Board or management, as appropriate.	Policies and Procedures	In-house	Maria Teresa S. Pasoot	Periodically
5. Reporting the internal audit performance.	Audit Plan	In-house	Maria Teresa S. Pasoot	Annual

# (b) Do the appointment and/or removal of the Internal Auditor or the accounting /auditing firm or corporation to which the internal audit function is outsourced require the approval of the audit committee?

Audit Committee together with management and the head of the Internal Audit Group review the qualifications of an Internal Auditor and the organizational structure of the internal audit function, to ensure adequacy of resources and independence of the Internal Audit Group.

(c) Discuss the internal auditor's reporting relationship with the audit committee. Does the internal auditor have direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel?

Internal Audit reports functionally to Audit Committee and administratively to the President and Executive Director.

The head of the Internal Audit Group communicates and interacts directly with the Board, including in executive sessions and between Board meetings, as appropriate.

#### (d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the third-party auditing firm) and the reason/s for them.

Name of Audit Staff 🤻	Reason a set a
Kristine A. Bilches	To be a fulltime mother and wife
Mherica R. Ambagan	Career enhancement
Loradyn L. Cao	Career development

(e) Progress against Plans, Issues, Findings and Examination Trends

State the internal audit's progress against plans, significant issues, significant findings and examination trends.

Progress Against Plans	90%
Issues <sup>6</sup>	No significant issues noted
Findings <sup>7</sup> Company of the second s	No significant findings noted
server and a server of the ser	Lack of updated policy and work flow and
Examination Trends	documentation procedures

[The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by-step activities:

- a. Preparation of an audit plan inclusive of a timeline and milestones;
- b. Conduct of examination based on the plan;
- c. Evaluation of the progress in the implementation of the plan;
- d. Documentation of issues and findings as a result of the examination;
- e. Determination of the pervasive issues and findings ("examination trends") based on single year result and/or year-to-year results;
- f. Conduct of the foregoing procedures on a regular basis.]

#### (f) Audit Control Policies and Procedures

Disclose all internal audit controls, policies and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under the column "Implementation."

Policies & Procedures	Implementation
Human Resources and Corporate Services	Implemented
Department issued written guidelines on	
Work Schedule; Sick Leave Procedure;	
Conversion of Sick/Vacation Leave and	
Extension of Usage of Birthday Leave; Policies	
during Typhoons and Floods and Meal and Travel Allowances	
The Finance Division implements strictly the	Implemented
following:	
1. 15 days duration of cash advances subject	
for liquidation.	
2. Limit the approving authority of officer for	
Purchase Order (PO) based on the amount	
authorized by the Board.	
3. Need to present three price comparison for	
every PO.	
4. Limit the approving authority of officer for	
the buyers refund based on the amount set by	
Board.	

<sup>&</sup>lt;sup>6</sup> "Issues" are compliance matters that arise from adopting different interpretations.

<sup>&</sup>lt;sup>7</sup> "Findings" are those with concrete basis under the company's policies and rules.

#### (g) Mechanism and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analysts, investment banks and rating agencies (example, restrictions on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide to the company):

Andhois (Internet and sacoul)	dhendellAnelysis investment Barks (ReilingAgeneis)	
Internal Auditor The internal audit activity will remain free from interference by any element in the organization, including matters of audit selection, scope, procedures, frequency, timing, or report content to permit maintenance of a necessary independent and mental attitude.	There are no independence concerns involving financial analy investment banks and rating agencies as there are no materi public information being disclosed ahead to any group other tha what is disclosed publicly to the regulators within the prescribe time period for reporting.	
<ul> <li><u>External Auditor</u></li> <li>The External Auditor may not provide the following services to the Company:</li> <li>1. Management responsibilities;</li> <li>2. Preparing accounting records and financial statements;</li> <li>3. Financial information systems design and implementation; and</li> <li>4. Litigation support and legal services</li> </ul>	There are no independence concerns involving financial analyst, investment banks and rating agencies as there are no material public information being disclosed ahead to any group other than what is disclosed publicly to the regulators within the prescribed time period for reporting.	

(h) State the officers (preferably the Chairman and the CEO) who will have to attest to the company's full compliance with the SEC Code of Corporate Governance. Such confirmation must state that all directors, officers and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

The Company is committed to ensure that the Company work towards compliance with the Corporate Governance Code. For 2012, the Company issued its annual certification on compliance with the SEC's Code of Corporate Governance in accordance with the requirements of SEC Memorandum Circular 6, Series of 2009 and the same was signed by the Compliance Officer and duly noted by the President/CEO. Throughout the year reported on, the Company has been compliance with the main principles of the Code of Corporate Governance.

#### H. ROLE OF STAKEHOLDERS

#### 1) Disclose the company's policy and activities relative to the following:

	Policy	Activities
Customers' welfare	To ensure that all customer concerns are resolved promptly and satisfactorily.	Customer Service Department attends to all complaints and concerns, evaluates the claim to ensure its validity, requests documentary support to facilitate resolution of the claim.
Supplier/contractor selection practice	Procurement process is in place for supplies and services.	Bidding process or quote system is observed.
Environmentally friendly value- chain	None yet in place.	
Community interaction	None yet in place.	-
Anti-corruption programmes and procedures?	The Company does not condone dishonest behavior.	Concerns may be raised to HR or Senior Executive Officers who are bound to maintain the confidentiality of the same.
Safeguarding creditors' rights	None yet in place.	*

2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

None in place.

- 3) Performance-enhancing mechanisms for employee participation.
  - (a) What are the company's policy for its employees' safety, health, and welfare? (b) Show data relating to health, safety and welfare of its employees.

All employees have been enrolled with an HMO to cover in-patient and out-patient care beginning February 2012. An annual medical check-up of all employees was conducted in June 2012, and an annual executive check-up for executives and key officers from August to November 2012. The same programs will be implemented in the current year.

Human Resources Division also partnered with various institutions to carry out health awareness programs involving lectures, sampling of medicines, vision tests and affordable eye wears, and blood extraction. The Company retained two in-house physicians to provide medical consultations at the workplace.

#### (c) State the company's training and development programmes for its employees. Show the data.

The Company created in September 2012 an Organization Development and Training Unit ("OD") to spearhead its training and development programs. In the same month, the OD Unit conducted a Project Management Workshop which was participated in the by members of the Contracts, Procurement & Project Management Division and of the Project Development & Property Management Division. The OD Unit likewise launched in February 2013 an organization-wide Work Instruction Creation Program, which lays the ground work for the development of a Training Needs Analysis (TNA) and, ultimately, the creation of a skills-based/competency-based training and behavioral training programs.

# (d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

Management is currently reviewing the proposed program and mechanics which were prepared by the Human Resources Division. There is yet no decision on the matter.

# 4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behaviour? Explain how employees are protected from retaliation.

According to the Employees' Handbook, where an employee is charged with an infraction that is punishable by suspension or higher, the department head or the immediate superior submits to the Committee of Employee Discipline a Disciplinary Action Memo. The Committee conducts an investigation in accordance with the requirements of due process, and submits its findings and recommendation to Management for approval. The same procedure is followed in offenses involving corruption and unethical behavior.

Management created an email address where concerned employees may send anonymous reports on alleged corruption & unethical behaviors. Reports received through this email address may only be opened by top management, and may be used by Management as basis to initiate an investigation to the extent that one may be warranted by the contents of the report.

#### I. DISCLOSURE AND TRANSPARENCY

#### 1) Ownership Structure

#### Percent Beneficial Owner Number of Shares Shareholder Alliance Global Group, 5.405.000.000 63.69% Alliance Global Group, Inc. common Inc. 7th/F 1880 Eastwoold Eastwood Avenue, City, E. Rodriguez Jr. Avenue, Bagumbayan, Quezon City Various Shareholders 17.01% PCD Nominee 1,443,824,630 Common Corporation (Filipino) 6/F MKSE Bldg., Ayala Avenue, Makati City 1.065.774.606 12.56% Fil-Estate Fil-Estate Management, Inc. Management, Inc. Common 6/F Renaissance Tower, Meralco Avenue, Pasig City Various Shareholders 457.878.360 5.40% **PCD** Nominee Common Corporation (Foreign) 6/F MKSE Bldg., Ayala Avenue, Makati City

#### (a) Holding 5% shareholding or more (As of 21 June 2013)

Name of Senior Management	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	% of Capital Stock
Andrew L. Tan	1	5,405,000,000 (through Alliance Global)	63.69%
Robert John L. Sobrepeña	1,617,485	1,065,774,606 (through Fil-Estate Management,	12.56%

TOTAL	4,259,320	6,470,774,606	76.25%
Rolando Siatela	0	0	n/a
Atty. Dominic V. Isberto	0	0	n/a
Catherine D. Marcelo	0	0	n/a
Abraham M. Mercado	0	0	<u>n/a</u>
Jennifer L. Romualdez	0	0	<u>n/a</u>
Emelyn C. Martinez	0	0	
Roberto S. Roco	266,448	0	0%
Other Executive Officers			
Gerardo C. Garcia	1	0	0%
Robert Edwin C. Lim	1	0	0%
Lourdes G. Clemente	1	0	0%
Garry V. de Guzman	1	0	0%
Miguel Valera	511	0	0%
Wilbur L. Chan	2,611,826	0	0%
Ferdinand T. Santos	30,009	Inc.)	

## 2) Does the Annual Report disclose the following:

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Key risks	Yes.	
Corporate objectives	Yes.	
Financial performance indicators	Yes.	
Non-financial performance indicators	Yes.	
Dividend policy	Yes.	
Details of whistle-blowing policy	No. The Company has not adopted yet any formal policy on whistle blower.	
Biographical details (at least age, qualifications, date of first appointment, relevant experience, and any other directorships of listed companies) of directors/commissioners	Yes.	
Training and/or continuing education programme attended by each director/commissioner	No. The Compliance Officer of the Company meets with the directors and top-level management from time to time to evaluate compliance with the Corporation's Manual on Corporate Governance. The Compliance Officer also coordinates with the Chairman and President to ensure full compliance with the adopted leading practices on corporate governance. The Compliance Officer furnishes the Board of Directors and top-level management with copies of new rules, regulations, circulars and orders of the Securities and Exchange Commission and the Philippine Stock Exchange to continuously update its Directors and top-level management with new requirements for compliance with leading practices on corporate governance. In addition, the Compliance Officer requires and encourages its Directors and top-level management to attend seminars on good corporate governance.	
Number of board of directors/commissioners meetings held during the year	rs No. The Company, however, submits a Secretary's sworn certification on the number of board of	

	directors meeting held during the year. The certification (SEC Form 17-C) is submitted on or before January 30 of the following year pursuant to the Revised Code of Corporate Governance, as prescribed by SEC Memorandum Circular No. 6, Series of 2009.
Attendance details of each director/commissioner in respect of meetings held	No. The Company, however, submits a Secretary's sworn certification on the attendance in Board meetings of each director held during the year. The certification (SEC Form 17-C) is submitted on or before January 30 of the following year pursuant to the Revised Code of Corporate Governance, as prescribed by SEC Memorandum Circular No. 6, Series of 2009.
Details of remuneration of the CEO and each member of the board of directors/commissioners	Yes.

Should the Annual Report not disclose any of the above, please indicate the reason for the nondisclosure. Not applicable.

#### 3) External Auditor's fee

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Name of auditor	Audit Fee	Non-audit Fee 🖉 🔭
Punongbayan and Araullo		85,000.00

#### 4) Medium of Communication

## List down the mode/s of communication that the company is using for disseminating information.

Listed below are the various modes of communication used by the Company to disseminate information between employees and management or the Company and its stockholders:

- Bulletin boards,
- Newsletters
- Magazines
- Electronic mail newsletters or messages
- Memos
- Reports
- Corporate filings filed with the Securities and Exchange Commission and the Philippine Stock Exchange
- 5) Date of release of audited financial report: April 15, 2013
- 6) Company Website

### Does the company have a website disclosing up-to-date information about the following?

The address of the Company's webpage is <u>www.global-estate.ph</u>. Information on investor-related concerns can be access through the link Investor Relations on the main page, or directly at <u>http://www.global-estate.ph/investor/investor.html</u>

Business operations	Yes.				
Financial statements/reports (current and prior years)	Yes.				
Materials provided in briefings to analysts and media	Yes.				
Shareholding structure	Yes.				
Group corporate structure	Yes.				
Downloadable annual report	Yes.				
Notice of AGM and/or EGM	No. Notices for AGM and/or EGM are distributed thru the post office or messengerial services addressed to each stockholder at the latter's address appearing in the registry book of the Company, at least fifteen (15) business days from the date of meeting. The Company also sends notice by publication in a newspaper when necessary.				
Company's constitution (company's by-laws, memorandum and articles of association)	No. The Company's Articles of Incorporation and By-laws are available for download at the SEC website. Upon the written request of a shareholder, the Company also provides a copy o the AOI and By-laws.				

Should any of the foregoing information be not disclosed, please indicate the reason thereto. Not applicable.

#### 7) Disclosure of RPT

RPT RPT	Relationship	Nature 🔹 📲	🖉 Value 🕳 🕫
Alliance Global Group Inc.	Parent Company	Advances for operations	482,414,086
Megaworld Corporation	Related Party under common ownership	Advances for operations	43,851,913
Travellers International Hotel Group, Inc.	Related Party under common ownership	Deposit for real estate sales	89,939,150

When RPTs are involved, what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders?

Related party transactions shall be conducted in terms that are at least comparable to normal commercial practices to safeguard the best interest of the Corporation, shareholders and creditor. No special arrangement is granted to any related party.

#### J. RIGHTS OF STOCKHOLDERS

- 1) Right to participate effectively in and vote in Annual/Special Stockholders' Meetings
  - (a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders' Meeting as set forth in its By-laws.

Quorum Required	Article V, Section 4, of the Amended By-Laws provides that a majority of the subscribed capital present in person or represented by proxy shall be required at every meeting to constitute a quorum for the election of directors and the transaction of any business.
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#### (b) System Used to Approve Corporate Acts

Explain the system used to approve corporate acts.

System Used	Approval of corporate acts is given through votation of stockholders.
Description	Owners of shares of common stock as of Record Date who are either present in person or represented by proxy at the Annual/Special Stockholders' Meeting vote on the election of members of the Board of Directors and on the other matters in the agenda which are submitted for stockholders' approval, including the ratification of the acts of the Board of Directors. A plurality of votes of those present or represented by proxy is required for the election of regular and independent directors, and a majority vote with respect to all other matters proposed (except on matters where the By-Laws or the Corporation Code require a greater number for approval).

#### (c) Stockholders' Rights

List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code.

Stockholders' Rights under	Stockholders' Rights <u>not</u> in
The Corporation Code	The Corporation Code
Stockholders' rights concerning	There are no stockholders' rights concerning
Annual/Special Stockholders Meeting are in	the Annual Stockholders' Meeting that differ
accordance with the provisions of the	from those laid down in the Corporation
Corporation Code.	Code.

#### Dividends

Declaration Date	Record Date	Payment Date
The Company did not decl		-
dividends during the per	100	
covered by this report.		

#### (d) Stockholders' Participation

 State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders' Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

Measures Adopted	Communication Procedure
The Board dedicates a special time during the Annual/Special Meeting to an Open Forum.	During the Open Forum at the Annual or Special Stockholders' Meeting, the Board opens the floor to the stockholders in order to solicit their views and queries. Any stockholder is free to come forward and express his opinions and concerns, and to pose to any director, including the Chairman of the Board, or any officer or Committee, questions on any matter about the Company. The Board has not laid down any specific procedure for putting forward proposals at stockholders' meetings but any stockholder may freely offer proposals and suggestions during the Open Forum. The stockholders may likewise do so even outside the Annual/Special Meeting through any means they find convenient.

- 2. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a. Amendments to the company's constitution
  - b. Authorization of additional shares
  - c. Transfer of all or substantially all assets, which in effect results in the sale of the company

Shareholders have a right to participate in the above corporate decisions by voting their shares during the Stockholders' Meeting where these matters are taken up. Voting procedures are set out in the Definitive Information Statement sent to the shareholders prior to the meeting.

# 3. Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up?

Not for the 2012 Annual Shareholders' Meeting. Instead, fifteen (15) business days' advance notice was given.

a.	Date of sending out notices	:	5 June 2012
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b. Date of the Annual/Special Stockholders' Meeting : 28 June 2012

#### 4. State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

Below are excerpts of the questions raised by some stockholders and answers given by the Board during the Annual Stockholders' Meeting on 28 June 2012:

#### "Q: Will the Company declare dividends, either in cash or in stocks, anytime soon?

A: The closest that we can say relative to dividends is that if your company has sufficient retained earnings, if it has enough accumulated cash surplus, and if the exigencies of our business would so allow, then management will not hesitate to

#### recommend to your Board the declaration of dividends."

- "Q: About the Sto. Domingo project, I noticed that informal settlers are still around the condominium. Is there a plan to relocate the informal settlers to another place?
- A: Those informal settlers, if we may call them that, are actually situated outside of our property. They are actually sitting on the road, on one of the streets abutting our project. We have already made representations with the local city government to have them removed. We have been continuously pursuing the matter."
- "Q: The Company used to have a property in San Pablo which was being rented by Shoemart. Does it still own that place?
- A: Yes, the property which is being rented by Shoemart is in front of the Subdivision called Riverina. We still own 50% of that property, jointly with our landowner partners."
- "Q: With regards to the Company's holdings in MRT, does it still own any real estate in the MRT Stations?
- A: GERI owns an equity interest in MRT Development Corporation, the company that is undertaking all real estate developments along the MRT line."
- "O: What is the impact on GERI of the controversies in Camp John Hay project?
- A: GERI is not involved in the legal controversy between Camp John Hay and the Bases Conversion Development Authority (BCDA). GERI does not own or hold any equity interest in Camp john Hay."
- "Q: My question is related to the recent news report that says, in three years' time, the income of GERI will reach about P1 to P2 Billion. I heard from the management report given earlier, that we are looking at a 20% increase, so that will be equivalent to a net income of about P270 to P280 Million in 2012. How do we bridge the gap from 270 million to 1 to 2 billion of net income in three years' time?
- A: With the launches of new projects that we have, the level of reservation sales that we mentioned earlier, and the expected completion date based on our timetable, we may hit the income level mentioned in the news report."

Tesolution # #	Approving 🖉	Dissenting	Abstaining M.
Approval of the Minutes of the Annual Meeting of Stockholders held on 30 June 2011	More than 2/3 of stockholders present in person or by proxy	Less than 0%	Less than 0%
Approval of the Minutes of the Special Meeting of Stockholders held on 8 November 2011	More than 2/3 of stockholders present in person or by proxy	No dissenting vote	Less than 0%
Approval of the 2011 Audited Financial Statements	More than 2/3 of stockholders present in person or by proxy	No dissenting vote	Less than 0%
Ratification of all acts and resolutions of the Board of Directors and Corporate Officers adopted during the preceding year	More than 2/3 of stockholders present in person or by proxy	No dissenting vote	Less than 0%

5. Result of Annual/Special Stockholders' Meeting's Resolutions

Amendment to the Company's Articles of Incorporation to include the purpose "[t]o develop, manage and operate special economic or enterprise zones, including integrated tourism enterprise zones, as well as to develop, manage and operate registered-tourism enterprises and/or such other enterprises within these special economic or tourism zones" as part of the Secondary Purposes of the Company	More than 2/3 of stockholders present in person or by proxy	No dissenting vote	Less than 0%
Election of Directors including Independent Directors*	More than 2/3 of stockholders present in person or by proxy	Less than 0%	Less than 0% Less than 0%
Appointment of Punongbayan & Araullo as External Auditors	More than 2/3 of stockholders present in person or by proxy	No dissenting vote	1033 (1111) 0 /0

For the list of directors, please refer to the table under Item A(5)(b) [Voting Result of the Last Annual General Meeting] of this Report]

# 6. Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:

The Company released the outcome of the Annual Stockholders' Meeting held on 28 June 2013 to the media through a press briefing held immediately after the close of the meeting and, as required by Section 17 of the Securities Regulations Code, to the Philippine Stock Exchange within ten (10) minutes from the holding of the meeting on 28 June 2012. and to the Honorable Commission through a SEC Form 17-C filed on 29 June 2012.

#### (e) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

	Modifi	cations	* *	1.01			Reason for Modification .
No modifications	were	made	***	2012	in	the	-
Annual/Special Stoc	<u>kholder</u>	s' Meeti	ng re	gulatio	ns.		

#### (f) Stockholders' Attendance

#### (i) Details of Attendance in the Annual/Special Stockholders' Meeting Held:

Type of Meeting	Names of Board members / Officers present	Date of Meeting	Voting Procedure (by poll, show of hands, etc.)	% of SH Attending in Person	% of SH in Proxy	Total % of SH attendance
Annual	Dr. Andrew L. Tan, Robert John L. Sobrepeña Ferdinand T. Santos Wilbur L. Chan Miguel B. Varela Garry V. de Guzman Lourdes T. Gutierrez Robert Edwin C. Lim Gerardo C. Garcia Roberto S. Roco Dominic V. Isberto Emelyn C. Martinez Catherine D. Marcelo	28 June 2012	By poll	.0995%	78.91%	79.01%
Special	<u>N/A</u>	N/A	N/A	N/A	N/A	N/A

# (ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/SSMs?

Under Article 4, Section 7 of the By-Laws of the Company, the Corporate Secretary acts as the inspector at the election of directors, with authority to delegate such function to any person subject to his supervision and control. The appointment of an independent party as inspector is not required under the By-Laws.

(iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of shares.

Yes. According to Article V, Section 6, of the By-Laws of the Company, each share of stock entitles to one vote the person in whose name it is registered in the books of the Company, provided the share has not been declared delinquent.

(g) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

	Company's Policies
Execution and acceptance of proxies	Proxies must be in writing and signed by the stockholders. Apart from this, no other formality is required. (Article V, Section 5, By-Laws.) The Company, however, is bound by the provisions of the SRC Rule 20 (11) (b) affecting proxy.
Notary	Notarization is not required.
Submission of Proxy	Proxies are required to be filed and submitted to the Secretary of the Corporation at least five (5) business days prior to the date of

	the meeting. (Article V, Section 5, By-Laws.)
	Where a proxy is given to two (2) or more persons in the alternative, the proxy is designated as an alternate can only act as proxy in the event of non-attendance of the other designated person. (SRC Rule 20 [11)[b])
Several Proxies	Where the same stockholder gives two (2) or more proxies, the latest one given is to be deemed to revoke all former proxies. (SRC Rule 20 [11)[b])
	If the stockholder designates several proxies, the number of shares of stock to be represented by each proxy shall be specifically indicated in the proxy form. (SRC Rule 20 [11)[b])
Validity of Proxy	Unless otherwise provided in the proxy, it is valid only for the meeting for which it is intended. (Article V, Section 5, By-Laws.)
Proxies executed abroad	Proxies executed abroad shall be duly authenticated by the Philippine Embassy or Consular Office. (SRC Rule 20 [11)[b])
Invalidated Proxy	An invalidated proxy has no effect and will not confer any right on the supposed proxy.
Validation of Proxy	Validation of proxy is held not less than five (5) days prior to the holding of the meeting, through a special committee of inspectors designated or appointed by the Board. (SRC Rule 20 [11][b])
Violation of Proxy	Any violation of the Rule on Proxy as contained in the SRC is subject to administrative sanctions under Section 144 of the Corporation Code and Section 54 of the Securities Regulations Code, and renders the proceedings null and void. (SRC Rule 20 [11][b])

#### (h) Sending of Notices

State the company's policies and procedure on the sending of notices of Annual/Special Stockholders' Meeting.

Policies	Procedure
Copies of the Definitive Information Statement which also contains the Notice of the meeting are distributed to the shareholders at least fifteen (15) business days from the date of the meeting by messengerial services or by mail at the address appearing in the books of the corporation.	The Company seeks the prior approval of the Securities and Exchange Commission on the Information Statement in accordance with the procedures and requirements of the Securities Regulations Code. A Preliminary Information Statement is submitted together with the Management Report when the meeting involves the election of directors. Distribution of the Definitive Information Statement is made in compact-disc (CD) format with the prior written authorization of the Optical Media Board.

## (i) Definitive Information Statements and Management Report

Number of Stockholders entitled to receive	4,561 common shareholders as of the record
Definitive Information Statements and	date May 21, 2012 were entitled to receive
Management Report and Other Materials	Definitive Information Statement and
Date of Actual Distribution of Definitive	Management Report and other materials.
Information Statement and Management Report and Other Materials held by market	June 5, 2012

participants/certain beneficial owners	
Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by stockholders	-do-
State whether CD format or hard copies were distributed	Copies of the Definitive Information Statement and Management Report in CD format were distributed.
If yes, indicate whether requesting stockholders were provided hard copies	The Company provided hard copies of the Definitive Information Statement and Management Report to requesting stockholders.

(j) Does the Notice of Annual/Special Stockholders' Meeting include the following:

Each resolution to be taken up deals with only one item.	Yes.
Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re- election.	Yes. These were disclosed in the Definitive Information Statement.
The auditors to be appointed or re-appointed.	Yes.
An explanation of the dividend policy, if any dividend is to be declared.	No. The Company did not declare dividends in 2012.
The amount payable for final dividends.	No. The Company did not declare dividends in 2012.
Documents required for proxy vote.	Yes.

Should any of the foregoing information be not disclosed, please indicate the reason thereto. Not applicable.

### 2) Treatment of Minority Stockholders

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(a) State the company's policies with respect to the treatment of minority stockholders.

Policies	Implementation
The Board is committed to respect all the rights of all stockholders including but not limited to their voting rights, power of inspection, right to information, right to dividends, and appraisal rights.	The minority shareholders shall be granted the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes.
	The minority shareholders shall have access to any and all information relating to matters for which management is accountable for and to those relating to matters for which the management shall include such information, and if not included, then the minority shareholders shall be allowed to propose to

	include such matters in the agenda of stockholders' meeting, being within the definition of "legitimate purposes," and in accordance with law, jurisprudence, and best practice.
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## (b) Do minority stockholders have a right to nominate candidates for board of directors?

Yes. Minority stockholders have a right to nominate candidates for the Board of Directors

#### K. INVESTORS RELATIONS PROGRAM

# 1) Discuss the company's external and internal communications policies and how frequently they are reviewed. Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to a committee.

All material information, i.e., anything that could potentially affect share price, shall be publicly disclosed. Such information shall include earnings results, acquisition or disposal of assets, board changes, related party transactions, shareholdings of directors and changes to ownership.

Other information that shall always be disclosed includes remuneration (including stock options) of all directors and senior management corporate strategy, and off balance sheet transactions.

All disclosed information shall be released via the approved stock exchange procedure for company announcements as well as through the annual report.

The Board shall commit at all times to fully disclose material information dealings. It shall cause the filing of all required information for the interest of its stakeholders.

The Chief Financial Officer is primarily responsible for providing accurate and timely disclosure to the investing public regarding the Company. He shall submit accurate and timely reportorial requirements to the Securities and Exchange Commission and Philippine Stock Exchange and other government bodies as may be required.

2) Describe the company's investor relations program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations.

	Details a d
(1) Objectives	The Company's investor relations program aims at developing and maintaining effective communication between the Company and its various stakeholders.
(2) Principles	The Board shall commit at all times to fully disclose material information dealings. It shall cause the filing of all of all required information for the interest of its stakeholders.
	All shareholders shall be allowed to inspect corporate books and records including Minutes of Board meetings and stock registries in accordance with the Corporation Code and shall be furnished with a copy of the annual reports, including financial statements, without cost or restrictions.
·	The shareholders shall be provided, upon request, with a copy of periodic reports which disclose personal and professional information about the directors and officers

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and certain other matters such as their holdings of corporation's shares, dealings with the corporat relationships among directors and key officers, and aggregate compensation of directors and officers.		
The minority shareholders shall be granted the ripropose the holding of meeting, and the right to pritems in the agenda of the meeting, provided the are for legitimate business purposes.		
	The Minority shareholders shall have access to any and all information relating to matters for which the management is accountable for and to those relating to matters for which management shall include such information and, if not included, then the minority shareholders shall be allowed to propose to include such matters in the agenda of stockholders' meeting, being within the definition of "legitimate purposes", and in accordance with law, jurisprudence and best practice.	
(3) Modes of Communications	The Company's website www.global-estate.ph, which is regularly updated, contains all relevant information any investor may need about the Company. This includes projects of the Company, Annual Reports and financial statements.	
(4) Investors Relations Officer	Mr. Roberto S. RocoChief Finance Officer and Corporate Information OfficerTel. No.(02) 637-2048Fax. No.(02) 637-2048Email:rsr306@yahoo.com	

# 3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?

The shareholders' shall have appraisal right or the right to dissent and demand payment of the fair value of their shares in the manner provided for under Section 82 of the Corporation Code of the Philippines, under any of the following circumstances:

- In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Corporation Code; and
- In case of merger or consolidation

# Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price.

Not applicable.

#### L. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

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## Discuss any initiative undertaken or proposed to be undertaken by the company.

Initiative	Beneficiary
Blood Letting Activity	Red Cross of the Philippines
victims	Various communities
Similar activity will be undertaken in the future to assist typhoon victim and flood victims.	-

## M. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

······	Process	
Board of Directors	There is no formal performance evaluation system but the Board performs a self-evaluation measured against the financial performance of the Company and the Revised Manual of Corporate Governance.	
Board Committees	AuditCommitteeconductsGuidelines for the Assessmentself-annualevaluationinof the Performance of Auditcompliance with SEC Circ. No.Committeeof Companies4 S. 2012listed on the Exchange.	
Individual Directors	No formal evaluation process in place.	
CEO/President	The compensation committee conducts a performance evaluation of the CEO and of the President.	

#### N. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees

Violations	Sanctions
The Company penalizes all violations of any provision of the Revised Manual of Corporate Governance committed by directors, officers, or other employees.	In case of first violation, the penalty is reprimand. In case of second violation, the penalty is suspension, the duration of which will depend on the gravity of the violation.
	In case of third violation, the Company applies the maximum penalty of removal from office.

837

Pursuant to the requirement of the Securities and Exchange Commission, this Annual Corporate Governance Report is signed on behalf of the registrant by the undersigned, thereunto duly authorized, in the City of \_\_\_\_\_\_ on \_\_\_\_\_ 2013.

SIGNATURES ANDREW L. TAN VARELA Chairman of the Board & Chief Executive Officer Independent Director GERARDO C. GARCIA **ROBERTO S. ROCO** Independent Director **Compliance Officer** 2 9 JUN 2013 SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ 2013, affiants exhibiting to me their \_\_\_\_\_, as follows: TIN/SSS/Passport No. Date & Place of Issuance/Expiry Date Andrew L. Tan Passport No. 58 1969603 DEF MAHILA 23 Feb 11 / 22 Feb 16 Miguel B. Varela HN - 108 -473 -290 Gerardo C. Garcia <u>- nn</u> 10 - 183 - 450 Roberto S. Roco SSS 10 No. 03 - 3359076 ALAN B. OUINTANA N NOTARY PUBLIC Pasis, San Jury, Futurns, Taguig Doc. No. <u>19</u> App: No. 75 July 1 40.31, 2014 Page No. 17 SF Renaissande Towern, Part Mao Ave., Pasig City Book No. III ATTORNEY'S ROLL NO. 39468 Series of 2013 IBP No. 897162, Fasic 1-2-12 PTR No. 841044F, Fasic 1-2-2013

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